



THE VOICE OF THE
South Dakota
Auctioneers
Association

AUGUST 2021

www.sdaa.net



A letter from the SDAA President

Greetings SDAA Members,

I hope this letter finds you all doing well and enjoying as many fun summer activities as possible before school and the fall auction season starts again. Mother Nature is showing her power as a few of you have received some beneficial moisture but most of you are like us in the southeast corner and are extremely dry. Hopefully she will change her ways and give everyone some timely rains, but as the saying goes, we take what the good Lord gives us.

First of all, thank you for the honor of serving as president of this great association for the 2021-2022 term. I am looking forward to all the upcoming activities this association is a part of. Congratulations to Curt Littau on a successful year as our president and for the great convention he and Melody put on for us in Ft. Pierre. I'd also like to send out a huge congratulations to Val Jark on the well deserved honor of being inducted into the SD Auctioneer's Hall of Fame for 2021. If its been awhile since you have attended or have never attended the convention I personally invite you to seriously think about joining us in Brandon at the Holiday Inn Express on June 9, 10, 11, 2022. My wife, Natalie, and I hope you bring your kids/grandkids as we are hoping to make this convention family friendly and the hotel has a very nice pool area.

Another date to mark on the calendar is Sunday, September 5, 2021 as we will be hosting our bid calling contest at the SD State Fair in Huron. This is always a great contest and gives us a chance to promote our auction industry by allowing the crowd to hear the good ol' auction chant from not only the contestants but the past champions and Hall of Fame members that are in attendance. This is not only a great fundraiser for our association but we also raise money for the SD Youth Foundation by selling items that were donated to them.

The Black Hills Stock Show will be here before we know it and its not to early to think about getting signed up for the 2022 auction contest. Stay tuned for the exact date and time.

Wishing you all a great fall/winter auction season and to all you farmers a safe and bountiful harvest.

Sell It The Auction Way!

Sincerely,
Scott Moore
2021-2022 SDAA President



SCOTT MOORE, CENTERVILLE, SD
2021-2022 SDAA PRESIDENT



South Dakota Auctioneers Association Bid Calling Contest

September 5, 2021 at 1:00 PM at the Dakotaland Stage

In conjunction with the SD Youth Foundation Auction. So get signed up now, text/call 605-350-3020.

This years MCEE will be the 2020 Champion Terry Moe of Watford City, ND. Don't miss out on this great event and COME OUT AND SUPPORT THE SOUTH DAKOTA AUCTIONEERS ASSOCIATION AND SD YOUTH FOUNDATION.

Picture: 2019 Champion Ted Souvignier Canton SD presenting the 2020 Champion Terry Moe his plaque

LOUD and CLEAR

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meyerauctions@hotmail.com

Letterbox

I would like to thank the SDAA Membership for being patient with me getting everything done this year. Also thanks who sent cards, flowers and gift cards as I recover from my broken femur. I am currently still going to physical therapy and I am at the level of full weight bearing finally. Not real fast yet. Again thank you for all that continue to call checking on me and my progress. See you at the South Dakota State Fair for Bid Calling Contest September 5.

Thank you,
Dawn Luckett



Thank you very much for
choosing Fort Pierre as your
host site for your event.
The Fort Pierre Chamber is
a proud supporter of such
activities and we sincerely
hope that you return to our
community in the future.

Thanks!

Shane Kramme - FPCC GM

UPCOMING EVENTS:

South Dakota State Fair Bidding Calling Contest
Sept 5, 2021 at 2:00 PM in conjunction with the Youth
Foundation Auction
Come one come all!

Help support the South Dakota Auctioneers Association and
SD Youth Foundation

Greetings,

This year has been busy for all of you and I was fortunate to get to see some of you at the South Dakota Auctioneers Association Convention in Ft. Pierre. Another great time and appreciate all the work that goes into getting that organized and set up. Great job Dawn Luckett and team and thank you for allowing All Auction Sales to be a vendor at the event. I also may have spent a bit too much on a couple of fishing poles at the live auction but had a blast! Ha!

If you have not had a chance to check out AllAuctionSales.com, we invite you to come see our website. More than likely, you will show up and at least have a profile page. Profile pages on AllAuctionSales.com are done at no charge. If you do have a profile page, that just means someone has come to our site either looking for you or one of your auctions. Our goal is to make sure the person looking for an auction finds what and who they are looking for and know how to reach

you. We also want to make listing your auctions easy.

With online auctions increasing each year, so has our web site traffic and Facebook followers. All Auction Sales has also surpassed 30,000 Facebook followers this year. We've had a lot of interest and if you haven't "liked" our page, make sure to do so!

We appreciate the SD Association and thank you to those who have given us an opportunity to post your auctions. Let us know if you have any questions as we're here to serve you.

Teresa and the All Auction Sales Team
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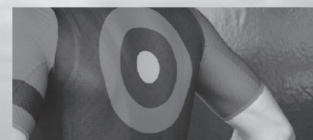
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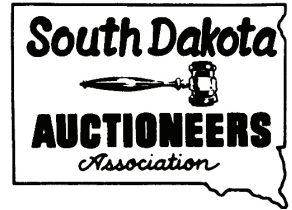
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2021 South Dakota Auctioneers State Convention

June 10, 11, 12, 2021 • Ft. Pierre, SD



Our SDAA State Convention was held in Ft Pierre SD with President Curt Littau of Britton, SD in charge.

There were quite a few people who showed up on Wednesday to kick off the the rest of the week. We had some issues with rooms and some people got moved to other motels.

Thursday morning started with CE real estate class taught by Carol and Scott Lawhun of Rapid City, SD. We had 37 people taking part in that.

The ladies on the other had floated the river on a pontoon. Thursday evening we had our annual Fun Auction. It was again the highlight of the convention. We raised \$9032.50 and got to cast our votes for People's Choice award.

On Friday the CE classes resumed with six hours and the ladies painted signs. Friday night was our awards banquet and inductee to the hall of fame. This year's inductee was Val Jark from Aberdeen, SD. People's choice award went to Ken Girard of Wakonda, SD. Hall of Fame member Tom Souvignier was nice enough to swear in the officers and board of Directors. The passing of the brief case and



The Board of Directors for 2021-2022 are shown left to right, back row: Zone 5 - Megan Hammond of Brookings, SD; Zone 1 - Leo Harts of Mission Ridge, SD; Zone 3 - Nick Stormo of Hayti, SD; Zone 6 - Jared Sutton of Sioux Falls, SD.

Front row: 2021-2022 President Scott Moore of Centerville, SD; President Elect Terry Brick of Brandon, SD; Vice President Ted Souvignier of Canton, SD. Not Pictured: Zone 2 - Mike Girard of Wakonda, SD; Zone 4 - Brad Gran of Winner, SD.

gavel was turned over to the 2021-2022 President Scott Moore from Centerville, SD. Scott and his Wife Natalie Moore will host next year's convention that will be held in Brandon, SD. We finished Saturday with three more hours of CE Classes and the 2021 Convention was wrapped up by noon.

Our vendors that attended were Tracy Hauk of Wall, SD representing Farm and Rancher/Tri State Livestock, Teresa Jackson of Sioux Falls, SD representing All Auction Sales, Mark Winter of Omaha, NE representing

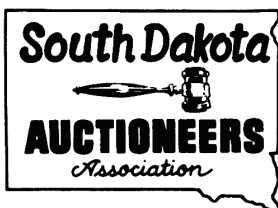
Auctiontime.com, HiBid.com and Equipmentfacts.com. SD Auction Page - Justin and Lori Dean of Artesian, SD.

SDAA would like to personally thank all our sponsorship Ducks Unlimited, Adventure % Lloyd Uthe, All Auction Sales Matt Nelson, Owner. To our sponsors for adding to our Fun Auction Public Opinion, Farm Forum, Argus Leader, Sioux Valley News, Pipestone Publishing, All Auction Sales, Ducks Unlimited, Tri State Livestock, Star Advertiser, SD Peach, Flandreau

Booster, Adventure Ads, Town & Country Shopper.

We can not thank all of you enough for the support you give to the Auctioneers Association and the help and support you give our members. Our host hotel AmericInn in Fort Pierre SD, Ft Pierre Chamber and a big thanks to Teena's Kitchen (Teena Shippy and Phyllis Littau and all their helpers) for putting together great meals for all of us.

Hope to see everyone and more in Brandon, South Dakota June 9,10,11, 2022.



2021 South Dakota Auctioneers State Convention

New Leadership 2021-2022



ABOVE: 2021-2022 officers were sworn in by Hall of Fame Member Tom Souvignier of Canton, SD. President Scott Moore of Centerville, SD; President-Elect Terry Brick of Brandon, SD; Vice President Ted Souvignier of Canton, SD; Zone 1 - Leo Harts of Mission Hills, SD; Zone 3 - Nick Stormo of Hayti, SD; Zone 5 - Megan Hammond of Brookings, SD; Zone 6 - Jared Sutton of Sioux Falls, SD.



ABOVE: Presenting the Warren Bessman Memorial Brief Case Wayne Bessman to incoming President Scott Moore

LEFT: 2021-2022 President Scott Moore Centerille, SD presents outgoing President Curt Littau of Britton, SD. SDAA member Jeff Storm of Custer, SD looks on.

Out on the Pontoon



Shown left to right are: Dusti Ferwerda of Pierre, SD; Emily Souvignier of Canton, SD; Barb Bergh of Florence, SD; Chris Owen of Watertown, SD; Lori Dean of Artesian, SD; Morgann Leis of St. Lawrence, SD; Gayla Piroutek of Milesville, SD and Kathy Haiar of Alexandria, SD.

Women's Painting Class



Shown left to right are: Chris Owen of Watertown, SD; Lori Dean of Artesian, SD; Morgann Leis of St. Lawrence, SD; Valarie Curtis of Mitchell, SD; Gayla Piroutek of Milesville, SD; Emily Souvignier of Canton, SD; Barb Bergh of Florence, SD; Kathy Haiar of Alexandria SD; Melody Wenz of Britton, SD.

2021 South Dakota Auctioneers State Convention

People's Choice Award



Presenting the 2021 People's Choice award is President Curt Littau to 2021 People's Choice winner Ken Girard.



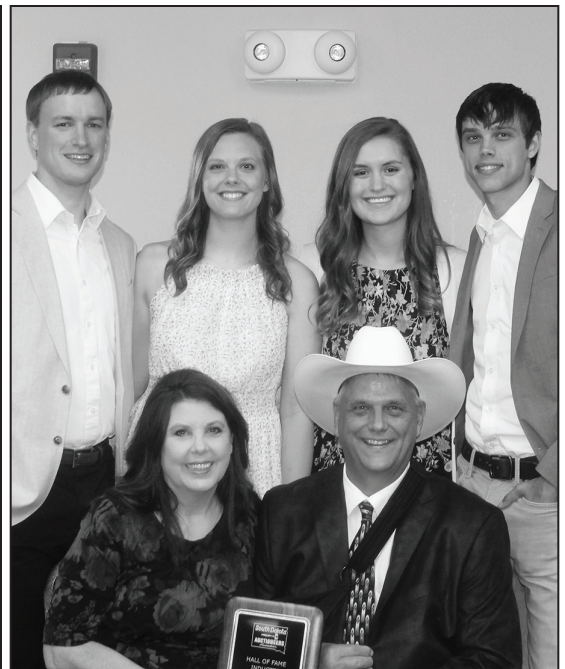
Past People's Choice Award winners, shown left to right, back row: 2015 Jared Sutton, 2020 Tucker Petrak, 2009 Ben Meyer, 2007 Val Luckett, 2017 Clayton Keck, 2014 Bill Eckert, 2016 Randy Owen.

Front row: 2018 Ron Bradeen, 2021 Ken Girard, 2012 Jeff Storm.

Hall of Fame



Shown above, back Row: Nancy Jark Krumm, Tonya Jark, Bernie Jark, Mallory Jark Husher, Anthony Husher, Molly Kueter, Derek Jark, Barry Jark, Kathy Jark Lehr, Dave Lehr. Front Row: Kathie Vitense, Nancy Jark, Val Jark New Inductee, Bonnie Jark (Spouse of Hall of Fame Ken Jark).



Back Row,: Anthony Husher, Mallory Jark Husher, Molly Kueter, Derek Jark. Front Row: Nancy Jark, Val Jark.

2021 South Dakota Auctioneers State Convention

Banquet and Fun Auction



Pictured at the Fun Auction are: (front) Curt Littau, President of Britton, SD; Don Curtis (center), first-time attendee of Mitchell, SD; Terry Brick, Vice President of Brandon, SD.



Shown at the Fun Auction is Ted Souvignier, Board Member of Canton, SD.



ABOVE: Shown left to right enjoying the Fun Auction are: Teresa Jackson, vendor, of Sioux Falls, SD; Scott and Carol Lawhun, instructors, of Rapid City, SD; Tracy Hauk, vendor, of Wall, SD.



The presentation of the Board and Officers at the convention banquet.

Convention Vendors



Our Vendors Tracy Hauk of Wall, SD (left) Tri State Livestock Newspaper; Teresa Jackson of Sioux Falls, SD (right) All Auction Sales; Mark Winter of Omaha, NE (back) Auctiontime.com; and South Dakota Auction Pages Justin and Lori Dean (not pictured) of Artesian, SD.

Classroom Time



We had 36 Real Estate Auctioneers and Agents Taking Class from all over the State of South Dakota.

The End

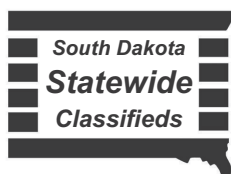


After 12 hours of Real Estate CE Classes, Fun Auction, Awards Banquet and visiting, the Annual South Dakota Auctioneers State Convention Comes to an End! Pictured are Don Curtis of Mitchell, SD; Val Luckett of Wessington Springs, SD; and Bill Eckert of Okaton, SD. See you all in Brandon SD for the 2022 SDAA State Convention.

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Obituary

Allan John Kooima



Allan John Kooima, age 69, of Volga, passed away Thursday, April 22, 2021, at the Avera Heart Hospital in Sioux Falls. Funeral Services were 10:30 A.M.

Tuesday, April 27, 2021, at First Reformed Church in Volga with burial following at Trinity Cemetery rural Volga. Visitation will be on Monday, April 26 from 5-7 P.M. also at the church. Eidsness Funeral Home is assisting the family with arrangements.

Allan Kooima was born in Canton, SD on October 25, 1951 to Henry and Grace (Hoff) Kooima. He grew up on a farm outside of Rock Valley, IA. Allan

attended country school and completed his elementary education Rock Valley Christian. He then attended Rock Valley Public school, graduating in 1969. After high school, Allan entered the Air National Guard. Allan always had a love for farming and worked for the Rock Valley and Fairview Elevators.

Allan married Bernita Vander Wal on July 21, 1972 in Volga. In 1983, Allan was able to fulfill his dream of owning a farm. The family moved to their farm near Volga. Allan also enjoyed singing and woodworking. He was also an avid supporter of all of his grandchildren's activities.

Allan was an active member of First Reformed Church in Volga. He served as an elder and a deacon. He also served as Sunday school superintendent, taught Sunday school, and sang in many choirs and singing groups. Allan was also an active member of the Sioux Valley

Energy Board of Directors and the SDREA board. He enjoyed meeting and talking to new people wherever he went. Allan also pursued his love of auctions by becoming a licensed auctioneer. Many Saturdays were spent at the auction shed in Arlington, as well as at the Prairie Village annual auctions.

Survivors include his wife Bernita of Volga, SD; children: Amy (Scott) Christopherson, Volga, SD; Heath (Michelle) Kooima, Lake Preston, SD; and Clint (Kristi) Kooima, Volga, SD; Grandchildren: Carson and Brock Christopherson, Jaxon, Avery, and Deacon Kooima; Step-grandchildren: Carter and Ava Malone; sister Deb (Steve) Payton, Chantilly, VA; brother Curt (Sandra) Kooima, Rock Valley, IA; sister in law Deb Kooima of Sioux Falls; numerous nieces and nephews.

He was preceded in death by his parents, sister Diane, and brother Dale.



The National Auctioneers Association celebrated 72 years of auction excellence at their in-person and virtual 72nd International Auctioneers Conference and Show Hybrid Event, July 13-17, 2021.

Shown left to right, South Dakota Auctioneers Association Members Ben Meyer of Huron, SD, Lewis Reuer of Bowdle, SD, and Clayton Keck of St. Lawrence, SD, competed at the National Auctioneers Conference in Minneapolis, MN. Not pictured, Raymond Henry, of Foley, MN.



Hello everyone,

I hope all of you are doing well.

I thought I would let all of you know what I had found out about the SD Auctioneer's License Law that had gotten changed on us. Some or all of you may already know this information.

I did not like the answer that was given to us at convention by the lady from the Real Estate Commission. I thought she knew more than she was telling us. I reached out to one of my local legislatures - Senator Al Novstrup from Aberdeen a couple of weeks ago. I've known Al for many years so I felt comfortable reaching out to him. I explained that I was making the call on behalf of myself and not the SDA. I told him what we were told at the convention by the lady from the Real Estate Commission (I'm sorry I cannot remember her name). Al looked into it and reported back to me right away. I got side tracked and am now getting around to letting all of you know what I was told.

To the right is a two-page report. We are SB 28 (at the bottom of page 1 and top of page 2). As you can see SB28 was not presented by a legislator as we were told. It was presented by Graham Oey (Department of Labor & Regulation) and the Proponent was Melissa Miller (SD Dept of Labor & Regulation also the Executive Director of Real Estate Commission).

Al told me how to look up SB28 and that if I wanted to listen to the actual proceeding, how to do so. The steps are easy. 1) Go online to SD Legislature. 2) On gray bar at top - select Session. 3) Select Archived. 4) Select 2020 Bills. 5) Scroll down to SB28 - there it is. 6) There will be an Eagle off to the side - select that and it will play the entire session for you to listen to. I've done that and listened to all three.

As you can see, Al was on this committee. He asked what it was all about and said it was odd that nobody disputed SB28. I told him that we didn't know about it because if our Association had known, we would have had someone there. I also told him what Ted Petrak said at convention about being contacted, asked his opinion and then told never mind. If you listen to the recording, you can hear both Sponsor and Proponent testify there are no disputes against SB28.

I told him why I felt it was important to have that Auctioneer's Real Estate License - that it is important for people to be able to sell without having to find a broker to work under for two years. I told him that the legislature also changed the license law so that any unlicensed person can auction and ring under as long as they worked under a licensee - but I have not found that bill. Al did remark that he and a lot of legislators do not like smaller businesses being pushed around and he did not seem happy about this bill or how it happened.

He said he is more than happy to present a bill and try to repair what has been done. He said there is no guarantee that the rest of the Legislature will see it his way but he is willing to sponsor a bill to repair the Auctioneers License Law if we would like. I told him that I would reach out to our Executive Board leave it up to you to decide.

I wanted to make sure that our executive board is aware of this.

What you decide to do with this information is up to you. I just wanted everyone to know what I was told and have a chance to read and listen to SB28 yourself if you like. If anyone wishes to contact Senator Novstrup, his number is (605) 360-9711.

Sincerely,
Val Jark

95th Legislative Session - 2020

Committee: Senate Commerce and Energy

Thursday, January 23, 2020 10:00 AM

Roll Call

Present: Sen. Curd, Sen. Monroe, Sen. Novstrup, Sen. Steinhauer, Sen. Kennedy, Sen. Schoenbeck, and Sen. Stalzer

OTHERS PRESENT: See Original Minutes

The meeting was called to order by Senator Stalzer

MOTION: TO APPROVE THE MINUTES OF TUESDAY, JANUARY 21ST

Moved by: Monroe
Second by: Steinhauer
Action: Prevailed by voice vote

SB 13 : revise certain educational requirements for the practice of barbering.

Presented by: Kate Boyd, Board of Barbers

MOTION: DO PASS SB 13

Moved by: Schoenbeck
Second by: Steinhauer
Action: Prevailed by roll call vote (7-0-0-0)

Voting Yes: Curd, Monroe, Novstrup, Steinhauer, Kennedy, Schoenbeck, and Stalzer

HAVING PASSED UNANIMOUSLY, THE CHAIR CERTIFIED SB 13 AS UNCONTESTED AND AS SUCH BE PLACED ON THE CONSENT CALENDAR.

SB 23 : repeal the high school graduation or equivalent requirement for certain licensed professionals.

Presented by: Graham Oey, Department of Labor and Regulation

MOTION: DO PASS SB 23

Moved by: Monroe
Second by: Schoenbeck
Action: Prevailed by roll call vote (6-1-0-0)

Voting Yes: Monroe, Novstrup, Steinhauer, Kennedy, Schoenbeck, and Stalzer

Voting No: Curd

SB 28 : repeal provisions regarding the restricted real estate broker's license for auctioneers.

Presented by: Graham Oey, Department of Labor and Regulation

Proponents: Melissa Miller, SD Dept Labor and Regulation

Page 1 of 2

MOTION: DO PASS SB 28

Moved by: Curd
Second by: Schoenbeck
Action: Prevailed by roll call vote (7-0-0-0)

Voting Yes: Curd, Monroe, Novstrup, Steinhauer, Kennedy, Schoenbeck, and Stalzer

HAVING PASSED UNANIMOUSLY, THE CHAIR CERTIFIED SB 28 AS UNCONTESTED AND AS SUCH BE PLACED ON THE CONSENT CALENDAR.

SB 29 : repeal provisions regarding manufactured and mobile home plumbing licenses and revise provisions regarding plumbing repair work.

Presented by: Graham Oey, Department of Labor and Regulation
Proponents: Nina Ripley, State Plumbing Commission
Opponents: Jerry Vogeler, self, Fort Pierre

MOTION: DEFER SB 29 TO THE 41ST LEGISLATIVE DAY

Moved by: Schoenbeck
Second by: Novstrup
Action: Prevailed by roll call vote (6-1-0-0)

Voting Yes: Curd, Novstrup, Steinhauer, Kennedy, Schoenbeck, and Stalzer

Voting No: Monroe

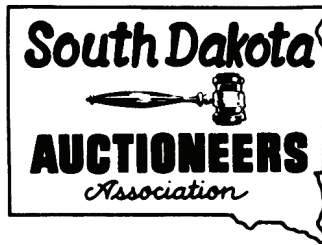
MOTION: ADJOURN

Moved by: Steinhauer
Second by: Schoenbeck
Action: Prevailed by voice vote

Mary Beth Fravel, Committee Secretary

/s/ JIM STALZER
Jim Stalzer, Chair

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SAVE THE DATE!

South Dakota Auctioneers Bid Calling Contest

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