



THE VOICE OF THE  
**South Dakota  
 Auctioneers  
 Association**

**APRIL 2021**

[www.sdaa.net](http://www.sdaa.net)



## A letter from the SDAA President

Happy Spring!

What a fabulous winter we have had and feels like Spring may come early.



According to Punxsutawney Phil, it is supposed to, however he did say Ground Hog's Day does not apply to South Dakota as we seem to do our own thing when it comes to weather. LOL

A huge shout out to the 2021 Black Hills Stock Show Bid Calling Contest Champion and good friend Wyatt Schaack. Congratulations! It was once again a great contest with a good crowd on hand and exceptional competition.

Our 2021 annual convention is scheduled to take place in Ft. Pierre, South Dakota on June 10, 11, and 12, 2021 at the AmericInn. Note the enclosed information for reservations.

Here's to wishing everyone the best of luck with your auctions and for those of you in the animal industry, "Stay safe" as well.

God Bless!  
 Curt Littau, SDAA President



2020-2021 SDAA PRESIDENT  
 CURT LITTAU OF BRITTON, SD

### ***UPCOMING EVENTS:***

**2021 Deadline for the IAC Bid  
 Calling Contest**  
 May 2021

**IAC & NAA Conference and Show**  
 July 13-17 2021  
 Minneapolis, Minnesota!

**South Dakota Auctioneers  
 State Convention**  
*Book your rooms for the South  
 Dakota  
 Auctioneers Association Convention  
 (details at right)*  
 June 10, 11, 12, 2021  
 Ft Pierre, SD  
 Curt Littau President

**2021 South Dakota Auctioneers  
 Association State Bid Calling  
 Contest**  
 Sunday September 5, 2021 @ 2 P.M.  
 Huron, SD \* South Dakota State Fair

### **ROOM RESERVATIONS DEADLINE MAY 8, 2021**

**AmericInn Lodge and Suites**  
 312 Island Drive \* PO Box 608  
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[meyerauctions@hotmail.com](mailto:meyerauctions@hotmail.com)

## Letterbox

We would like to thank everyone who made this venture come true. We received donations from all over the USA. We ordered my chair right before Christmas and received it the middle of January.

A big shout out to my Cousin Wendy Bechen and good friend Charlotte Bruce

for helping me make all this come together. There are so many people to thank but I know I would leave someone out. We got donations from a lot of people we didn't even know.

I have enjoyed the nature trail in my hometown of Wessington Springs haven't been on that in 14 years. Right now we are archery turkey hunting and it's amazing the places I can go. I will keep you posted on that. Again Thank you all so much for making my dream come true to owning one of these chairs.

*Thank you,*  
Josh Luckett



## Welcome to new members:

**Jordan Mehlhaff of Eureka, SD**

**Kelly Brack of Sioux Falls, SD**

**Aaron Freidt of Mott, ND**

**Steven Leiber of Jackson, NE**

**Jacob Hills of Ridgeway, WI**

**Tyler Woods of Sturgis, SD**

**Jake Hapwood of Valentine, NE**

**Cole Morrison of Bozeman, MT**

**JD Steen of Billing, MT**

**The South Dakota Auctioneers Association has 149 paid members.**

If you haven't paid or sent your dues, they are due.

## *Hello fellow SDAA members,*

We are so happy Spring is finally upon us and life seems to be getting back to normal again! We have not been able to talk to some of you for quite some time so we wanted to give you some updates.

First, we are happy to announce that with your support our company donated over \$3,000 to the South Dakota Auctioneers Association! The donation included \$20 from every auction you posted with us! Thank you!!!

Online auctioneering continues to evolve. We want to be your trusted online advertising partner

– our goal is to get more buyers to BOTH your online and in-person auctions. Remember, unlike some of our competitors we do not sell items ourselves and we don't charge sales commissions! We are here to help you and not to compete with you. We believe in the value of what you do, your talents and profession and only want to see you succeed.

While the pandemic affected so many, we have seen a larger trend to people going online to check out upcoming live and online auctions. We have over 27,000 Facebook followers on our page and when we post your auctions, we tag you and

your company to help drive more traffic your way.

We appreciate the Association and thank you all who have given us an opportunity to promote your auctions. Let us know if there are any questions you have as we're here to serve you.

We wish you continued success in 2021 and we look forward to helping your business grow.

*Matt Nelson   Teresa Jackson*  
(605) 206-9997  
[teresa@allauctionsales.com](mailto:teresa@allauctionsales.com)



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Proud member  
of the NAA  
and SDAA.



# 8th Annual South Dakota Auctioneers Black Hills Stock Show Bid Calling Contest

January 31, 2021 • Rapid City, SD



South Dakota Auctioneers Association's Black Hills Bid Calling Contest was held January 31, 2021 in Rapid City, SD. Wow what a great turn out. We had 25 contestants and let me say if you did not attend, you missed some great talent. Our contestants came from Montana, Nebraska, Minnesota, Wisconsin, North Dakota, Wyoming, and South Dakota.

This year we took the top six contestants as there was a tie for 5th

place. The points were tight in the preliminaries and finals. But in the end, we crowned the 2021 BHSS Champion Wyatt Schaack, 1st runner up Zach Ballard, 2nd runner up Brad Veurink. Congratulation to all the contestants.

We also gained seven new members and had an awesome crowd to bid on items. Every auctioneer had to bring three items each to sell in the preliminaries and Central States Fair Foundation supplied items for the finals.

This year the SDAA made \$5578.00 and Central States Fair Foundation made \$3440.00.

We would like to thank all our judges Gary Messner, Kevin McPherson, Tom Hupp, Terry Hupp and Justin Mills. Great big shout to Carissa (Eckert) Alloway who has clerked all eight contests. Also never missing is SDAA Members Bill Eckert, Val Luckett and Ted Petrak. Thank you so much for the dedication. Also, thanks Pam Petrak for stepping in and taking over some of the clerking and cashing out customers. Thanks, Morgann Leis St. Lawrence for taking pictures this year, you did a great job. It is very appreciated. To our sponsors for the Cash and Buckle is South Dakota Auctioneers and Plaques sponsor JD Firearms Wessington Springs, SD.

Hope to see everyone at the South Dakota Auctioneers State Convention which is June 10-12, 2021 in Ft Pierre SD. Anyone with a real estate license can get your required hours for the year. We have a great fun auction where we crown a People's Choice award. Also, we will be inducting a SDAA member into the Hall of Fame.

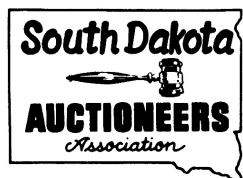
Then we will be again having the South Dakota Auctioneers State Bid Calling Contest at The South Dakota State Fair on September 5, 2021.

Hope everyone has a great Auction season.



ABOVE: The 2021 Black Hills Stock Show Bid Calling Champion was Wyatt Schaack of Wall, SD.

RIGHT: Shown left to right are 2021 Black Hills Stock Show Bid Calling Champion Wyatt Schaack of Wall, SD; 1st runner up Zach Ballard of Mt. Vernon, SD; 2nd runner up Brad Veurink of Corsica, SD.



## 2021 SDAA Black Hills Stock Show Bid Calling Contest

South Dakota Auctioneers Association's Black Hills Bid Calling Contest was held January 31, 2021 in Rapid City, SD and had 25 contestants from Montana, Nebraska, Minnesota, Wisconsin, North Dakota, Wyoming, and South Dakota. Contestant photos appear below and on pages six and seven.



JD Steen of Billings, MT



ABOVE: Shown left to right are 2021 Black Hills Stock Show Bid Calling 2nd runner up Brad Veurink of Corsica, SD; Champion Wyatt Schaack of Wall, SD; 1st runner up Zach Ballard of Mt. Vernon, SD; Curt Littau of Britton, SD; JD Steen of Billings, MT; Jon Millar of Sturgis, SD.



Aaron Freidt of Mott, ND



John Costello of Sundance, WY



Steven Leiber of Jackson, NE



Wyatt Schaack of Wall, SD



Zach Ballard of Mt. Vernon, SD



Terry Moe of Watsford City, ND

## 2021 SDAA Black Hills Stock Show Bid Calling Contest



Cole Morrison of Bozeman, MT



Bryton Oedekoven of Nisland, SD



Dylan Kellemeyn of St. James, MN



Ted Souvignier of Canton, SD



Jon Millar of Sturgis, SD



Curt Littau of Britton, SD



Jake Hapwood of Valentine, NE



Clay Schaardt of Table Rock, NE



Tucker Petrak of Chamberlain, SD



Brad Veurink of Corsica, SD



Alec Whipple of Parmelee, SD



Clayton Keck of St. Lawrence, SD

## 2021 SDAA Black Hills Stock Show Bid Calling Contest



Representing Montana, Nebraska, Minnesota, Wisconsin, North Dakota, Wyoming and South Dakota, 25 contestants participated in the 8th Annual South Dakota Auctioneers Association Black Hills Stock Show Bid Calling Contest.



Travis Van Duysen of Wagner, SD



Jayke Glanzer of Bridgewater, SD



Tyler Woods of Sturgis, SD



Sam McCloud of Hoven, SD



Cody Tupper of St. Onge, SD



Jacob Hills of Ridgeway, WI

# **SOUTH DAKOTA AUCTIONEER ASSOCIATION 2021 CONVENTION**

**FORT PIERRE, SD**

**June 10, 11, 12**

**Wednesday, June 9, 2021**

**5:00 PM to ?? = Hospitality room**

**Thursday, June 10**

<b>10:00 AM – 12:00 PM</b>	<b>SDAA Board of Directors Meeting</b>
<b>11:30 AM – 5:00 PM</b>	<b>Convention registration</b>
<b>1:00 PM – 4:00 PM</b>	<b>“Critically Common Complaints and Ways to Avoid Them” – Carol Lawhun 3 required hours</b>
<b>1:00 – 4:00 PM</b>	<b>Ladies’ Events begin (snacks provided)</b>
<b>4:00 – 5:00 PM</b>	<b>Vendor Introductions</b>
<b>4:30 PM</b>	<b>Hospitality Room</b>
<b>5:30 PM</b>	<b>Fun Auction Social Hour</b>
<b>6:15 PM</b>	<b>Dinner</b>
<b>7:00 PM</b>	<b>Fun Auction</b>

**Friday, June 11**

<b>8:00 AM – 12:00 PM</b>	<b>Convention Registration</b>
<b>8:00 AM – 4:00 PM</b>	<b>Ladies’ Event</b>
<b>8:00 AM – 11:00 AM</b>	<b>Disclosures – Protecting You and Your Clients” Carol Lawhun 3 required hours</b>
<b>11:00 AM – 12:45 PM</b>	<b>SDAA General Membership Meeting Lunch provided</b>
<b>1:00 PM – 4:00 PM</b>	<b>“Residential Contracts” – Carol Lawhun 3 required hours</b>
<b>4:00 PM – 5:00 PM</b>	<b>Dept. of Rev/Trans?</b>
<b>4:00 PM – 6:00 PM</b>	<b>Hospitality Room</b>
<b>6:00 PM</b>	<b>SDAA Annual Banquet – Supper at 7:00</b>

**Saturday, June 12**

**8:00 AM – 11:00 AM “CLUE – home inspection style” – Carol Lawhun 3 required hours**

## Obituary

### Dale Nauman



Dale Nauman, 74, of Gettysburg, passed Sunday, February 14, 2021 doing the thing he loved most... ranching.

Dale Graves Nauman was born on September 23, 1946 at Newland Maternity Home in Gettysburg, SD to Stan and Mabel (Graves) Nauman. As a young boy, he helped on the family farm and at the age of 19 enlisted in the South Dakota Army National Guard where he served six years with the HB147th artillery group.

On January 18, 1969, Dale

married his sweetheart, Sandra (Smith) Nauman, and to this union three children were born. They moved into their first home southeast of Gettysburg on the E.T. and Nettie Nauman homestead.

Dale had many hobbies including woodworking, playing guitar, bowling, flying, hunting, and ice fishing with his boys and granddaughter. Dale was also involved in many organizations including South Dakota Auctioneer Association, North American Corriente Association, County Commissioner, Legion Post 135, State and Local Fair Boards, Roping Club, Ducks Unlimited, and also volunteered at the Gettysburg Fire Department and EMT.

Dale's greatest joy was spending time with his children, grandchildren, and great-grandchild. Some of

their fondest memories were of him playing guitar, playing cribbage, teaching them how to rope and ride a horse, taking them to countless AAU wrestling tournaments, and his storytelling. Dale also loved to write poetry.

He is survived by his wife, Sandra, of Gettysburg; daughter, Cami (Jerrid) Goebel of Sturgis, SD; sons, Travis (Erin) Nauman, of Ft. Mill, SC and Cody Nauman of Gettysburg; six grandchildren: Ciarra (Gordon Philipp) Martin, Kenna Goebel, Zoey Goebel, Easton Nauman, Ansley Nauman, and Waylon Nauman; one great-grandchild, Kru Philipp; and his sidekick Meg.

He was preceded in death by his parents; mother and father-in-law; three sisters-in-law; two brothers-in-law; and his beloved Sage.



### Tidbits from BHSS

TOP LEFT: Rand Everson of Lane, SD giving Clayton Keck of St. Lawrence, SD a little advice before he competes.



LOWER LEFT: Pam Petrak of Chamberlain, SD with SDAA Executive Secretary Dawn Luckett of Wessington Springs, SD and Rand Everson of Lane, SD tallying up scores.

### Meet our Convention Speaker Carol Lawhun

Carol Lawhun has a bachelor's degree in Speech Communications and obtained her real estate license in 2002.

She started teaching real estate classes in 2004.

She and her husband Scott, together, own and operate a real estate school, Carol's Classes as well as sell real estate together.

Carol has served on her local board of REALTORS at local and state levels, and been in leadership with the Dakotas Chapter of CRS.

She is in her third year of serving as a South Dakota Real Estate Commissioner and is the current chair.

Her mission and passion is trying to improve our industry while serving clients and students.



*59th Annual Convention and Membership Forms are inside this issue -- fill them out and mail in!*

## Hey there Auctioneers...

### Know of someone wanting to go to Auctioneer School?

Let them know they can apply for the Arvon Taylor Memorial Fund.

For the application, contact the SDAA at [luck@venturecomm.net](mailto:luck@venturecomm.net) or by calling or texting 605-350-3020 or for more details.



South Dakota Auctioneers Association  
Arvon Taylor Memorial Fund  
37859 234<sup>th</sup> Street  
Wessington Spring SD 57382  
605-539-9281/email: [luck@venturecomm.net](mailto:luck@venturecomm.net)



#### Applicant Information

Full Name: \_\_\_\_\_ Date: \_\_\_\_\_  
*Last First M.I.*

Address: \_\_\_\_\_  
*Street Address Apartment/Unit #*

\_\_\_\_\_  
*City State ZIP Code*

Phone: \_\_\_\_\_ Email \_\_\_\_\_

When and where are you going to Auctioneers

School: \_\_\_\_\_

Tell us a little about yourself and why you decided to go to auctioneers school:

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After your schooling is complete you must submit a copy of your completion certificate or copy of diploma to receive your money

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**SAVE THE DATE!**  
**South Dakota Auctioneers  
State Convention**

**June 10, 11, 12, 2021**

**Ft. Pierre, SD**

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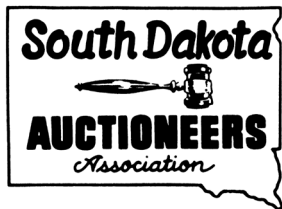
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WESSINGTON SPRINGS, SD 57382

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# South Dakota Auctioneers Association

## MEMBERSHIP APPLICATION

Membership dues are effective from June 1 of each year through May 31 of the following year.

First Name \_\_\_\_\_ Last Name \_\_\_\_\_

Spouse's Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Home Telephone (\_\_\_\_) \_\_\_\_\_ Office Telephone (\_\_\_\_) \_\_\_\_\_

Home Fax (\_\_\_\_) \_\_\_\_\_ Office Fax (\_\_\_\_) \_\_\_\_\_

E-mail \_\_\_\_\_ Web Page Address \_\_\_\_\_

Did You Attend Auction School? \_\_\_\_\_ Year Graduated \_\_\_\_\_

If Yes, Name and Location of Auction School? \_\_\_\_\_

Do You Currently Work For Or Own An Auction Firm? \_\_\_\_\_ How Many Years? \_\_\_\_\_

Name of Business \_\_\_\_\_

Address (if different from above) \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Please Indicate Number of Years Involved In The Auction Profession \_\_\_\_\_

Do You Specialize In Any Type Of Auctions? Please List Any \_\_\_\_\_

Please Make Checks Payable to:  
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☐ New Member

☐ Renewal

Mail to: South Dakota Auctioneers Association \* 37859 234th St. Wessington Springs, SD 57382

## South Dakota Auctioneers Association

59<sup>th</sup> Annual Convention & 2021-2022 Membership

June 10,11,12, 2021 Ft. Pierre, SD

First Name: \_\_\_\_\_ Last Name: \_\_\_\_\_  
Spouse/Guest Name: \_\_\_\_\_  
Mailing Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Home Phone: \_\_\_\_\_ Office Phone: \_\_\_\_\_  
Cell Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
Business Name: \_\_\_\_\_  
Email: \_\_\_\_\_

**2021-2022 SDAA Membership Dues:** \$50.00 per year: \$ \_\_\_\_\_ **Total:** \_\_\_\_\_

**Convention Registration fees include:** Refreshments, Hospitality Room, **Ladies Kick-Off Social on Thursday;** Thursday Fun Auction/Supper; Lunch or Ladies Lunch/**Ladies Tour** on Friday; Friday Night Social & Banquet;  
\*Seminars are free if you don't want credit for them.

### EARLY CONVENTION REGISTRATION FEE — POSTMARKED BY June 1<sup>st</sup>, 2021

Singles: \_\_\_\_\_ \$125.00 Couples: \_\_\_\_\_ \$240.00 **Total:** \$ \_\_\_\_\_

### LATE CONVENTION REGISTRATION --- postmarked after June 1<sup>st</sup>, 2021 or at convention

Singles: \_\_\_\_\_ \$135.00 Couples: \_\_\_\_\_ \$260.00 **Total:** \_\_\_\_\_

- \* \_\_\_\_\_ **Number people attending Thursday June 10 - Ladies Kick-Off Social**
- \* \_\_\_\_\_ **Number people attending Thursday / June 10 - Fun Auction**
- \* \_\_\_\_\_ **Number people attending Friday June 11 - Ladies Lunch/Ladies Tour**
- \* \_\_\_\_\_ **Number people attending Friday June 11 - Men's Lunch**
- \* \_\_\_\_\_ **Number people attending Friday June 11 – Banquet** Steak \_\_\_\_\_ Chicken \_\_\_\_\_
- \* \_\_\_\_\_ **Number of kids attending Friday June 11- Banquet (Chicken Strips & Fries)**

### \*\* Non-Convention Attendee's... Meal's Only!

- # Ladies Social Thursday** \_\_\_\_\_ **\$30.00 per Person**
- # Fun Auction/Supper** \_\_\_\_\_ **\$30.00 per Person**
- # Kids Meals Only** \_\_\_\_\_ **\$12.00 Per Kid per Meal** ( Banquet Chicken Strips/Fries)
- # Banquet Only** \_\_\_\_\_ **\$40.00 Per Person STEAK** \_\_\_\_\_
- # Lunches Only Friday** \_\_\_\_\_ **\$25.00 Per Person**

**Total:** \$ \_\_\_\_\_

### Approved Continuing Education Credits:

- \_\_\_ Thursday June 10 ~1:00 pm to 4:00 pm **3 R** Hrs Critically Common Complaints & Ways to Avoid them
- \_\_\_ Friday June 11 ~ 8:00 AM-11:00 AM **3R** Hrs Disclosures-Protecting you and Your Clients
- \_\_\_ Friday June 11~ 1:30 PM-4:30 PM **3 R** Hrs Residential Contracts
- \_\_\_ Saturday June 12~ 8:00 AM-11:00 AM **3 R** Hrs Clue Home inspection Style
- SDAA Members/Spouse \_\_\_\_\_ \$95.00 Per person for 12 Hour Session
- Non-SDAA Member \_\_\_\_\_ \$125.00 Per person for 12 Hour Session
- Zooming class \_\_\_\_\_ \$150.00 per person for 12 hours

**Grand Total - Membership Dues, Convention Fees, Continuing Education Classes → Total:** \$ \_\_\_\_\_

**Make Checks Payable to South Dakota Auctioneers Association Or SDAA**

**Mail to:** SDAA 37859 234<sup>th</sup> Street Wessington Springs, SD 57382 or **Email:** luck@venturecomm.net