THE VOICE OF THE



SOUTH DAKOTA AUCTIONEERS ASSOCIATION

APRIL 2016

www.sdaa.net



A letter from the SDAA President

Hello from North Eastern South DakotaWhat a winter it's been. We were blessed with mild weather for the most part and it feels like Spring is here. Although many of you have already been busy with auction sales, for us the 2016 Auction Season is just getting started.... but with a flurry!

June 9-11th will be here before you know it! Hope you are all planning to come to Watertown for the South Dakota Auctioneers Association State Convention. Call to make your reservations at the Ramkota Hotel Best Western @ 605-886-8011. Ask for the SDAA special rate. The sooner the better so we can continue our planning.

Rick Evans, Real Estate Educator, will be providing some of the continuing education classes at the 2016 SDAA Convention in June. Rick has been a licensed agent for over 20 years and is broker level. He has taught pre-licensing and continuing education classes as well during that time. He also taught over 20 years at Lake Area Technical Institute in the Financial Services Department. Rick is married and has four children and 3 grandchildren. Rick also was a licensed basketball and volleyball official for many years.

Cary Aasness, NAA representative from Fergus Falls, MN will also be providing 3 hours of continuing education. Cary is the Owner/Pres/CEO of United Country Aasness Auctions and Real Estate LLC and has been a professional auctioneer since 1985. United Country Aasness Auctioneers main office is in Fergus Falls, MN, with auction satellite offices in Dalton & Bemidji, MN and Pauls Valley, OK. Cary also networks as a contract auctioneer and conducts fundraising

auctions throughout the Midwest and acrosss the U.S. He has also conducted auto auctions throughout his career, including Barrett-Jackson Collector Auto Auction. As an International Champion and NAA speaker, Cary has conducted seminars across the nation and has been an instructor at The World Wide College of Auctioneering. He is an active member of the National Auctioneers Association, Minnesota State Auctioneers Association, North Dakota Auctioneers Association and Oklahoma Auctioneers Association. Cary and his wife Anita have (3) children along with (5) grandchildren. They are both active in their church and community and in their spare time, raise American Quarter Horses/ Cutting Horses and are avid members in the National Cutting Horse Association. Cary loves spending time with his family and is also is an avid sportsman/hunter, watching sports and likes to golf when he finds a

We would also like to have as many of you around at the Watertown Event Center on Thursday Morning at 11:00 for a live radio broadcast with KWAT Radio's Chuck Langner during his "Ag Hour Show". This will be a great opportunity to promote our Association, the auction method of selling and our Annual Fun Auction. Chuck is a great interviewer and is interested in hearing about what's happening around the great state of South Dakota. I know none of you are afraid of a microphone, so please come help promote! And Gentlemen, your Saturday morning's Continuing Education Class will take place at Joy Ranch, complete with a ride on the Watertown Trolley.

My wife Chris is still busy planning the

"Trolley Tour" of Watertown for the Ladies on Friday which will include stops at The Redlin Art Center,

The
Mellette House
(complete with
a presentation
by Mrs.
Mellette),
Lunch & Tour



2015-2016 SDAA President Randy Owen Watertown SD.

at Joy Ranch and finish up at Watertown Confectionary for a Wine Tasting. She's also looking into arranging a Ladies "Kick-Off Social" on Thursday Afternoon at The Goss Opera House. It would be very helpful if your wives would be sure to RSVP if they are interested in the Thursday Kick-Off Social and the Trolley Tour on Friday so we plan accordingly. Also, if you think you'll need of babysitters for Thursday's Ladies Kick-Off Social, Friday's Ladies Trolley Tour or Friday Night Banquet. Please be sure to email Chris at owenauctions@iw.net so she can make arrangements.

Last but not least, I'd like to thank all of you who attended the Black Hills Stock Show Bid Calling Contest in Rapid City back in January. There was great representation by the SDAA and it was a huge success. Be sure to read Dawn's article for the details!

Looking forward to seeing you at the State Convention

Your President, Randy Owen



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2015-2016 SDAA OFFICERS and DIRECTORS

PRESIDENT- Randy Owen

676 N. Lake Dr. • Watertown, SD 57201 (605) 886-5947 • owenauctions@iw.net

PRESIDENT ELECT - Val Luckett

37859 234th St

Wessington Springs, SD 57382

(605) 539-9281 • luck@venturecomm.net

VICE-PRESIDENT - Ben Meyer

20424 403rd Ave.

Huron, SD 57350

(605) 352-5597 - meyerauctions@hotmail.com

ZONE 1 DIRECTOR -Mike O'Dea

23417 Powell Rd.

Phillip, SD 57567

605-859-3256 - mike.odea@gwtc.net

ZONE 2 DIRECTOR - - Ted Petrak

121 S. Main, Ste 1 • Chamberlain, SD 57325

(605) 234-3155 • sellit@midstatesd.net

ZONE 3 DIRECTOR - Mike Wieman

PO Box 148

Marion, SD 57043

(605) 648-3111 - wiemanauction@yahoo.com

ZONE 4 DIRECTOR - Lonnie Arneson

20886 River Road

Elm Springs, SD 57791

(605) 798-2525

Email: larneson@gwtc.net

ZONE 5 DIRECTOR - Ken Girard, CAI

PO Box 358

Wakonda, SD 57073

605-267-2421 - girardk@iw.net

ZONE 6 DIRECTOR - Scott Moore

421 Wisconsin St.

Centerville, SD 57014

(605) 366-8683 - scottmooreauction@yahoo.com

EXECUTIVE SECRETARY

Dawn Luckett

37859 234th St. • Wessington Springs, SD 57382

(605) 539-9281 • luck@venturecomm.net

ADVISORY BOARD

Chisum Peterson

PO Box 498 • Chamberlain, SD 57325

(605) 734-4119 - hisumpeterson@midstatesd.net

Bill Eckert

25721 237th St. • Okaton, SD 57562

(605) 843-2845 • sold@wcenet.com

Dale Nauman

205 East Commercial • Gettysburg, SD 57442

(605) 765-2885 • t7r@venturecomm.net

Lucketts enjoy hunt in Texas





SDAA president-elect Val Luckett, Wessington Springs, his wife, Dawn, who is SDAA executive secretary and their son, Josh, enjoyed a Texas hunting trip with a pheasant hunting friend this winter. Shown here are Josh, with a Javelina, Dawn with a wild pig, and Val with a wild pig.

They also enjoyed some whitetail deer hunting with Josh bagging a 5x5 buck while his parents each bagged a 5x4 buck.

The Lucketts had the opportunity to hunt in Southern Texas outside of Cotulla, TX (45 miles from Laredo,TX. It was a great success and lot of fun. Their host, Great Horizons owner Ron Horton, and his family come to South Dakota every fall to pheasant hunt.



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Auctioneers Association

South Dakota Auctioneers Association

54nd Annual Convention & 2016-2017 Membership Watertown SD

First Name:	Last Na	ame:	
Spouse/Guest Name:			
Mailing Address:			
City:		State:	Zip:
Home Phone:	Office Pho	one:	
Cell Phone:	Fax:		
Business Name:			
2016-2017 SDAA Membership Dues:	\$50.00 per year:		Total:
Convention Registration fees inclu Thursday Fun Auction/Supper; Lunch o *Seminars are free if you don't want o	or Ladies Lunch/Trolley To	ur on Friday; Frida	y Night Social & Banquet;
			Total:
LATE CONVENTION REGIS	•		2014 or at convention Total:
* Number people * Number people	attending Friday June 10 - attending Friday June 11 - attending Friday June 11 -	- Ladies Lunch/Tro - Men's Lunch	• •
** Non-Convention Attendee's A # Ladies Social Thursday	-	orson	
# Fun Auction/Supper			
# Kids Meals Only	_\$8.00 Per Kid per Meal	(Thurs Night & Ba	
# Banquet Only	\$45.00 Per Person		
# Lunches Only Friday	\$25.00 Per Person	n	
			Total:
Approved Continuing Education Credi			
Thursday June 9-1:00 pm to 4:00	•		
Friday June 10 8:00 AM-11:00 AM			- '
Friday June 10 1:00 PM-4:00 PM	•		•
Saturday June 11 8:00 AM-11:00	•		•
	se\$85.00 Per pe		ession
Non-SDAA Member	\$100.00 Per for 1	.2 Hour Session	
Grand Total - Membership Dues, Co	onvention Fees, Continu	ing Education Cl	asses → Total:

Make Checks Payable to South Dakota Auctioneers Association Or SDAA

2016 South Dakota Auctioneers Association

Convention Agenda

June 9 – 10 – 11, 2016

Host Hotel: Ramkota Best Western – Watertown, SD – 605-886-8011 Call & Make Your Reservations Early! Cut Off Date: May 9th, 2016 *At that time remaining blocked rooms will be released.

Wednesday June 8, 2016 - 7:00 PM - ?? Hospitality Room (For Early Arrivals) – Hospitality Room

Thursday, June 09, 2016

10:00 AM - 11:00PM - Event Center Board Room-SDAA Board of Directors Meeting (lunch ordered in)

11:00 AM - KWAT "Ag Hour" Radio Interviews - Event Center Foyer

11:00 AM - 5:00 PM - Convention Registration - Heritage Theater Foyer

1:00 PM - 4:00 PM - Heritage Theater - 3 Hours ELECTIVE CE Classes - Cary Aasness, NAA Representative & Tammy Tisland, Licensed Auctioneer/Realtor

2:00 PM - 4:00PM - LADIES "KICK-OFF SOCIAL" - Goss Opera House

4:00 PM - ?? - Hospitality Room

5:00 PM — North Ball Room - Fun Auction Hosted by the 2015 SDAA Bid Calling Champion Brent Ulmer & 2015 BHSS Bid calling champion Ben Meyer: Social Hour starting at Social Hour starting at 5:00 PM; Down Home Picnic Buffet starting at 6:00 PM, Auction to follow

7:00-??- Fun Auction Begins

Friday, June 10, 2016

8:00 AM - 12:00 PM - Convention Registration - Heritage Theater Foyer

8:00 AM - 11:00 PM - Heritage Theater - 3 Hours REQUIRED CE Class - Rick Evans

11:00 AM -1:30 PM - SDAA General Membership Meeting & Deli Buffet Lunch

9:30 AM - 4:30 PM - Ladies Outing and Lunch - "TROLLEY TOUR"

1:30 PM - 4:30 PM - Heritage Theater - 3 Hours REQUIRED CE Class - Rick Evans

4:30 PM - ?? - Hospitality Room

6:00 PM – North Ball Room - SDAA Annual Banquet: Social hour 6:00 PM; Meal at 7:00 PM; Awards Presentation & Induction of New Officers.

Saturday, June 11, 2016

*Board the Trolley 7:30 (or follow in your own vehicle)

8:00 AM - 11:00 AM - Joy Ranch - Lakeside Room - 3 Hours REQUIRED CE Classes - Rick Evans

LATE CHECK OUT IS AVAILABLE NOTIFY FRONT DESK IF YOU NEED

HOPE YOU ENJOYED THE 2016 SOUTH DAKOTA AUCTIONEERS CONVENTION

2017 South Dakota Auctioneers Association Convention President Val Luckett

Cary M. Aasness International & World Champion Auctioneer will be presenter at SDAA State Convention

.Owner, Pres/CEO and Lead Auctioneer

- .United Country Aasness Auctioneers Auctions & Real estate
- .Specialize in Real Estate, Equipment and Specialty Auctions
- .Contract Equipment and Fundraiser Auctioneer
- .Conducted & Sold over 6,000 Auctions of Various Kinds including Real Estate, Equipment,
- .Automobiles, Firearms, Specialty, Livestock, Antiques & Personal Property

Accomplishments

- .2005 International Champion Auctioneer, (IAC Men's Division), won in Pittsburg, PA
- .1999 North Dakota State Champion Auctioneer
- .1997 & 2000 Rsv/Rup World All-Around Champion Auctioneer
- .1992 Minnesota State Champion Auctioneer
- .2001 President Minnesota State Auctioneers Association
- .Multiple National & State Marketing Award Winner
- .Championship Judge on National and State Level
- .National and State Speaker and Instructor on Bid Calling, Positive Thinking, Real Estate Auctions and other Auction Industry Topics

Cary is the Owner/Pres/CEO of United Country Aasness Auctions and Real Estate LLC and has been a professional auctioneer since 1985. As Owner and Lead Auctioneer of the Company, which specialize in Real Estate, Land, Equipment and Specialty Collections, Cary's busy schedule is exceeded only by his passion for serving others through the industry for three decades, and a desire to lead his company into the next decade and beyond. Born and raised on a farm, around agriculture and being in the outdoors, he developed a love for the country, the land, the lakes, and everything around it. As a boy he dreamed of someday becoming an Auctioneer, selling equipment, land and livestock and more. Cary began his career as a young man fresh out of college and has never looked back, led by a passion for what he loves to do and to help solve people's need in marketing and selling their lifelong assets. He developed an early passion to exceed expectations and provide the best. These philosophies, highlighted by perseverance and hard work, served him well and produced results as his career has mirrored the reflection of that desire. Aasness has conducted well over 6000 auctions, including auctions in the Midwest and across the nation

In 2005, Cary fulfilled a professional dream of a lifetime by being crowned the International Champion Auctioneer, winning the World/International 2005 IAC Championship at the NAA conference held that year in Pittsburg, PA. Cary is also a multiple Champion Auctioneer. In addition to the International Auctioneer Champion title. .

He is an active member of the National Auctioneers Association, Minnesota State board, the NAA Fundraising Auction and the

The United Country Aasness Auctioneers main office is in Fergus Falls, Mn, as well as auction satellite offices in Dalton & Bemidji, Mn and Pauls Valley, Okl. Cary

and his wife Anita (UC Aasness Auctioneers Office Manager), have (3) children -Amanda, Megan (Chris) and Cody (Morgan) (Auctioneer/Realtor w/UC Aasness Auctioneers) along (4) grandsons and (1) granddaughter. Cary and Anita are both active in their church and community. In their spare time they raise American Quarter Horses/Cutting Horses and are avid members in the National Cutting Horse Association. Cary loves spending time with his family and is also is an avid sportsman/hunter, watching sports and likes to golf when he finds a moment.

Auctioneers Association, North Dakota Auctioneers Association and Oklahoma Auctioneers Association. He also served as the Minnesota State Auctioneers Associations president in 2001, served on the MSAA IAC committees.

DU decoy collection will be auctioned



This collection of duck decoys was donated to the South Dakota Ducks Unlimited by the family of SDAA Hall of Fame member Kenneth Jark, now deceased. They were on Display at the 2016 State Ducks Unlimited Convention held in Mitchell, SD. Ken Jark auctioneered the DU and Sponsor Banquet in Aberdeen for many years. Every year they paid Ken with a duck. One duck was sold at the state convention in Mitchell this year. These ducks will be auctioned off for the next several years. So if you are missing a certain duck in your collection be sure to attend this event, held every year in February. For the next two years it will be in Chamberlain, SD.

Minnesota state auctioneer champion, Tammy Tisland will speak at SDAA convention

Tammy Tisland has been a full-time professional auctioneer for 15 plus years. She has been with United Country Aasness Auctions & Real Estate since 2011 and brings a wealth of knowledge and auction day expertise to the Auction team. Tammy has conducted well over 1000 auctions, specializing in selling real estate, farm equipment, antiques and estates, as well as benefit auctions. As an Auctioneer/Realtor, Tammy is very instrumental in overseeing the day to day Real Estate Auction transactions the company is involved with.

Tammy had a "Dream" year in 2015. The stars aligned for her and a part of that dream was fulfilled by being crowned the Minnesota Champion Auctioneer at the Minnesota State Auctioneers Conference in

Minneapolis, Mn. The "Dream" continued as she set site's on the International Championship and through hard work and blessings attained the coveted IAC Champion Auctioneer (women's division) in Addison, Texas in July, 2015. Well deserved! It was a banner year for the Tammy and the Team!

Tammy is a member of the National Auctioneers Association and the Minnesota State Auctioneers Association, where she has served on the MSAA Board of Directors. She is a licensed Realtor, and oversees and handles many of the closings for the Companies Real Estate Division. Tammy is also a member of the American Legion Auxiliary, American Legion Riders and Patriot Guard Riders where much of her spare time is committed to serving Veterans and their families. She lives on a small hobby north of Bemidji, MN where she loves to hunt and fish and enjoy her family.





strong work ethic and love of people have made a great fit for her career as an auctioneer and real estate specialist. She loves the land, outdoors and the people she serves. This shows in her commitment to her clients and doing a "job well done."

Rick Evans will conduct continuing education classes during 2016 SDAA state convention

Rick has been a licensed agent for over 20 years and is broker level. He has taught pre-licensing and continuing education classes as well during that time. He also taught over 20 years at Lake Area Technical Institute in the Financial Services Department.

Rick is married and has four children and 3 grandchildren. Rick also was a licensed basketball and volleyball official for many years.



UPCOMING EVENTS

July 17,18,19, 2016 NAA Convention Grand Rapids, Michigan August 15, 2016 Turner County Fair Bid Calling Contest 6:30 PM, Parker, SD

State Bid Calling Contest 2 pm, Huron, SD

September 4, 2016 South Dakota Auctioneers Association

Good Luck Dan Koupal

LMA Worlds Livestock Bid Calling Championship

SDAA member and 2013 SDAA bid calling champion Dan Koupal, Dante, SD will be completing in the LMA World Livestocking Championship on June 18, 2016 at 8:00 AM Eastern

Time in Lexington, K. The competition will be held at Paris Livestock.

Dan qualified for in October of 2015 at the WLAC Western Regionals. Dan Works for Stockman Livestock in Yankton, SD and is married to Aryn Koupal and expecting their first child in September.

You can watch the competition via internet at www.lmaauc-



tions.com. You can watch the interviews on Friday, June 17 at around 2:00 pm Eastern Time. The winners will be announced Saturday night, June 18, at the banquet. The banquet starts at 7:00 pm with announcements between 8 and 9 pm.



Contestants getting ready



SDAA Hall of Fame Dale McPherson Rapid City, SD, Joyce Fjelland Clark SD, & Dorothy McPherson Rapid City, SD.



Quinn Everson (Val & Dawn Luckett's Granddaughter) Lane, SD, getting the opportunity to interview from KEVN Black Hills Fox TV with Heather Janssen.



The Clerks I to r Donna Eckert Okaton SD, Caitlyn Eckert, Presho, SD & Barb Bergh Watertown, SD



Quinn Everson (Val & Dawn Luckett's Granddaughter) Lane SD giving Contestant Curt Littau Carter SD some encouraging Words before he competes.

NEW MEMBERS

The SDAA membership list took a welcome jump since the last newsletter was printed.

New members include: Terry Moe, Watford, ND; John Herrity, Elk Point, SD; Jeffrey Enquist Stockholm, SD; Mathew McKay, O'Neill, NE; Dale Dachtler, Tea, SD; Harold Printz, Hot Springs, SD; Chris Bair, Harrisburg, SD; Travis Holck, Monroe, WI; Michael Nichols, Flagler, CO; Brad Veurink, Corsica, SD.

The the addition of these new members the SDAA membership list stands at 138 as of April 1, 2016.

Faith auctioneer, Dace Harper wins title Third Annual Black Hills Stock Show Bid Calling Contest

This contest was held in junction with the Central States Fair Foundation and South Dakota Auctioneers Association on January 31, 2016 in Rapid City, SD. This year master of ceremonies was 2015 champion Ben Meyer, of Huron, SD. Introductions were given by the 2016 SDAA president Randy Owen of Watertown SD.

This year the panel of judges included Ryan Casteel Sturgis, SD, Gary Messner, Rapid City, SD, John McDowell, Rapid City, SD, Kathy Brown, Sturgis, SD and Kirk Ford, Sturgis, SD. A big thank you to the clerking staff was Carissa Alloyway, Rapid City, SD Catlin Eckert and Donna Eckert, Okaton, SD and Barb Bergh, Watertown, SD. Thanks to the ringmen Marlin Fjelland, Randy Owen, Bill Eckert, Val Luckett and Mike Bergh and to everyone else that helped in anyway.

Each contestant was to bring three items

of their choice to sell. The top five contestants would advance to the final round selling three items apiece and being re-judged with the first round of judging thrown out.

The number of contestants was up this year as we had 16 contestants from six states participating. This year's contestants were: Travis Holck Monroe, WI; Brett Heath, Colome, SD; Lewis Reuer, Bowdle, SD; Michael Nichols, Flagler, CO; Justin Biesheuvel, Gillette, WY; Alec Whipple, Parmelee, SD; Sam MCloud, Hoven, SD; Dace Harper, Faith, SD; John Costello, Sundance, WY; Jon Millar, Sturgis, SD; Curt Littau, Carter SD; Casey Perman, Glenham, SD; Nick Stormo, Hayti, SD; Brad Veurink, Corsica, SD; Matt McKay, O'Neill, NE; Terry Moe, Watford, ND.

After the first round, five contestants moved on to the final round, including,

Dace Harper, Lewis Reuer, Terry Moe, Travis Holck, Brad Veurink. These five sold three more items a piece chosen out of donated items to the Central States Fair Foundation.

Tallying the scores to crown the champion and winning the Black Hills Stock Show Bid Calling Contest was 2016 Champion Dace Harper of Faith, SD; first runner up Travis Holck, Monroe, WI; and second runner up Terry Moe, Watford, ND. This was one of the closest contests we have ever had. It's fun and a pleasure to listen to good auctioneers.

The South Dakota Auctioneers Association and the Central States Fair Foundation made a little over \$5000.00 from this event. We would like to thank everyone who helped and donated to make this a very big success again and hope to see everyone next year.



Autographed guitar signed by musicians who performed at the Central States Fair Concert. Dace Harper sold the guitar after winning the bid calling championship.



Fellow auctioneer/competitor and best friend Casey Perman congratulating the 2016 champion, Dace Harper.



Clerk Carissa Alloway, Rapid City, SD, emcee 2015 BHSS Champion Ben Meyer Huron, SD, Auctioneer Casey Perman, Glenham, SD and SDAA President Randy Owen, Watertown, SD make last minute announcements.



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2016 SDAA bid calling contestants, back L to R: Brett Heath, John Costello, Terry Moe, Lewis Reuer, Dace Harper, Nick Stormo, Matthew McKay, Casey Perman, Travis Holck, Brad Veurink; front L to R: Michael Nichols, Justin Biesheuvel, Sam McCloud, Jon Millar, Curt Littau, Alec Whipple.



Left to right: Bid Calling Contest finalists Brad Veurink Corsica SD, Lewis Reuer Bowdle SD, Terry Moe Watford ND, Travis Holck Monroe WI, Dace Harper, Faith, SD.



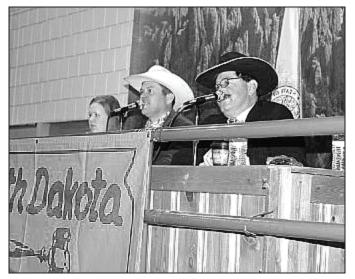
Black Hills Stock Show Bid Calling Champion Dace Harper, Faith, SD presented by 2015 BHSS Champion Ben Meyer, Huron, SD.



Black Hills Stock Show Bid Calling first runner up Travis Holck, Monroe, Wlpresented by 2015 BHSS Champion Ben Meyer, Huron, SD.



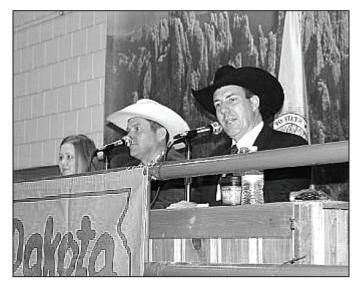
Black Hills Stock Show Bid Calling second runner up Terry Moe, Watford, ND presented by 2015 BHSS Champion Ben Meyer, Huron, S.D.



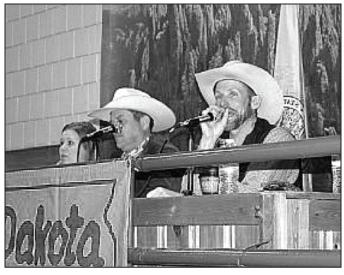
John Costello, Sundance, Wyoming



Brett Heath, Colome, SD



Terry Moe, Watford, ND



Curt Littau, Carter, SD



Travis Holck, Monroe, Wisconsin



Matthew McKay, O'Neill, Neb





Brad Veurink, Corsica, SD



SDAA

SELL THE AUCTION WAY
WITH A MEMBER OF THE
SOUTH DAKOTA AUCTIONEERS ASSOCIATION





Lewis Reuer, Bowdle, SD



Jon Millar, Sturgis, SD

Thanks, Dawn, for all you do!

The association board would like to thank SDAA Executive Secretary Dawn Luckett for all of her hard work at the auctioneer contest at the Black Hills Stock Show. Thank you Dawn, everything for everything you do for the association!

SDAA board members





Nick Stormo, Hayti, SD



Casey Perman, Glenham, SD



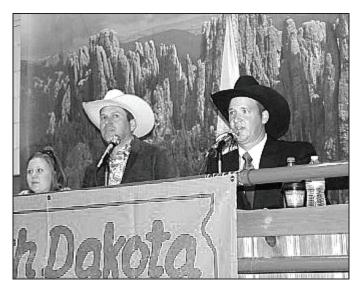
Alec Whipple, Parmelee, SD



Justin Biesheuvel, Gillette, Wyoming



Dace Harper, Faith, SD



Michael Nichols, Flagler, CO

OBITUARY Ruby Hanson

Graveside services for Ruby Hanson, 80, of Mesa, Ariz., and formerly of Mobridge, were be held September 5, 2015, at Mound City Cemetery, under the direction of Kesling Funeral Home of Mobridge.

Ruby passed away on Monday, June 29, 2015, at her home in Mesa. AZ.

Ruby Ann Hanson (Mitzel) was born on the family farm in Hague, N.D., on Sept. 6, 1934, to Edward and Martha (Barreth) Mitzel.

She married Willis Ole Hanson at Norway Lutheran Church on June 15, 1953.

She is survived by her four children, Wanda (Jack) Gray, Todd (Lori) Hanson, Scot (Anita) Hanson and Jess Hanson.

She was blessed with eight grandchildren: Kelsey, (Wanda); Joshua, Alisha, and Jayden, (Todd), Willis and Zachary, (Scot); and Kellee and Jammee, (Jess). She also had two great-grandchildren, Kara and Logan, (Joshua).



Ruby was one of 10 children. Surviving are Gladys Braun, Maxine Vojta, Archie Mitzel, James Mitzel and Dale Mitzel.

Ruby and her husband Willis were successful in business, cattle and ranching in Mound City until his death on March 28, 1963. Ruby was privileged and honored to receive her late husband's induction award into the South Dakota Auctioneer Hall of Fame in 2008.

Ruby was involved over the years in many charitable organizations. She particularly enjoyed the Women of the Moose and the Red Hat Society. As a longtime "official fan" of Elvis, she loved nothing more than dancing the polka! Ruby was preceded in

death by her husband, Willis; her parents, Edward and Martha; her sisters, Ruth Bollinger and Violet Rossow; and her brothers, Karl and Alex Mitzel.

ION AUCTIO

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