

LOUD AND CLEAR

THE VOICE OF THE South Dakota Auctioneers Association

JANUARY 2019

www.sdaa.net



A letter from the SDAA President

Hello Fellow Auctioneers!

Winter has come to Southeastern South Dakota! For some of our members, this can be a slow time of the year. For others, it's as busy as it's ever been!

Congratulations to my friend Dallas Hansen of Plainview, Nebraska on winning the 2018-2019 South Dakota Bid Calling contest at the State Fair. We had a tremendous turnout for the contents with over 20 contestants register and the tent was nearly standing room only of bidders and spectators. The competition was probably as strong as I had ever seen; the quality of the auctioneers in our state is truly remarkable!

To everyone reading this letter, from veteran members to new members, I really encourage you to be "active" members of our association! Come to convention, participate to the bid calling contents, and recognize your membership to the SDAA on your advertisements (Shirts, Caps, Website, Clerk Trailer, Newspaper ads, everywhere you advertise!).

Also, please plan on joining us, even if only for a day, at the 2019 state Convention in Sioux Falls, SD on June 6th, 7th, & 8th. I've been busy lining up some great speakers; working hard to find topics that will appeal to a majority of the members of our association.

I had the opportunity to attend the National Auctioneer's Association Conference & Show this past summer in Jacksonville, FL. South Dakota members had a great showing this year at the convention! If you have never attended, or if it's been a long time, try your best to make it to a National Conference--You won't be disappointed! The 2019 conference will be held in early July in New Orleans. See www.Auctioneers.org for more information.

The SDAA will be having a winter board meeting sometime in February. If you have any concerns or would like to see something added to the agenda, please let me or Dawn know so it can be added.

Finally, the Black Hills Stock Show Auctioneer's Contest is right around the corner! This is an event I have not attended before, but I'm looking forward to being there and participating this year.

Ken Girard, 2018-2019 SDAA President



**2018-2019 SDAA
PRESIDENT KEN GIRARD OF
WAKONDA, SD**



**2001 STATE BID CHAMPION
KEN GIRARD AT THE 2018
STATE FAIR BID CALLING
CONTEST. MORE ABOUT
THE CONTEST INSIDE ON
PAGES FOUR AND FIVE.**



New Members:

Nick Scarborough - Mansfield, SD
Jayke Glanzer - Dolton, SD
Nick Hayes - Winner, SD

We welcome new members!
If you haven't paid or sent your dues, they are due.
Membership update: 135 members

SDAA Upcoming Events:

2019 Black Hills Stock Show Bid Calling Contest South Dakota Auctioneers State Convention
Rapid City, SD
January 2019
Sioux Falls, SD
June 6, 7 & 8, 2019
President Ken Girard

2019 Deadline for the IAC Bid Calling Contest IAC Conference and Show
May 2019
New Orleans, LA

LOUD and CLEAR

Loud and Clear
is the official publication
of the South Dakota
Auctioneers Association
Copyright - All rights reserved

Board of Directors 2018-2019 Board Members

President – Ken Girard

PO Box 358, Wakonda, SD 57073
Phone 605-267-2421
girardauction@gmail.com

President Elect - Ted Petrak

34729 262nd Street, Chamberlain, SD
Phone 605-730-3155
Fax 605-726-3155
sellit@midstatesd.net

Vice President- Curt Littau

525 E Second St., Winner, SD 57580
Phone 605-842-3300, 605-840-0978
clittau@gwtc.net

Executive Secretary – Dawn Luckett

37859 234th St., Wessington Springs, SD 57382
605-539-9281 phone/fax - 605-350-3020 cell
luck@venturecomm.net

Zone Directors

Zone 1 – Leo Harts

44265 300th St., Mission Hill, SD
Phone 605-665-6624

Zone 2 – Mike Girard

PO Box 529, Wakonda, SD
Phone 605-267-2421
Fax 605-267-2420
www.girardauction.com
mgirard@iw.net

Zone 3 – Nick Stormo

PO Box 392 Hayti, SD 57241
605-881-2868
nickstormo@icloud.com

Zone 4 – Ted Souvignier

210 E 5th, Canton, SD 57013
Phone 605-660-3962
clittau@gwtc.net

Zone 5 – Megan Hammond

PO BOX 520/510 Main Ave Ste 4 Brookings, SD 57006
605-690-1376
megan@advantagelandco.com

Zone 6 – Scott Moore

421 Wisconsin St., Centerville, SD 57014
605-366-8683
scottmooreauction@yahoo.com

Advisory Board

Val Luckett

37859 234th St., Wessington Springs, SD 57382
605-770-2991

Randy Owen

676 N. Lake Drive, Watertown SD 57201
605-886-5947
owenauctions@iw.net

Ben Meyer

20424 403rd Ave., Huron, SD 57350
605-350-0316

Obituary DONNA ECKERT



Donna Jean Jorgensen was born September 19, 1958 in Murdo, South Dakota to Garret Frank and Betty Louise (Parker) Jorgensen, joining siblings Margaret, Lorna and David and later sister Teresa.

She grew up in Murdo attending school and graduating from Murdo High School in 1976. In her younger years she enjoyed working with her friends at the motels in Murdo and spent a lot of time babysitting for various families in the community. Donna held various jobs in her lifetime. She lived in Pierre and worked for the state for a few years before coming back home to Murdo to help take care of her family. Donna spent many years cooking meals for the elderly in the community at the Murdo Senior Center which she dearly loved. She also worked several years at the Triple H Truck stop and made many friends who would be traveling through and mentored many kids that worked there. She most recently worked at Graham's Best Western and enjoyed visiting with those traveling through and always having a word of advice for her coworkers.

She passionately served on the Rural Health Care Inc. board of directors for 30 years.

On November 8, 1980 Donna married the love of her life, William Paul Eckert at Messiah

Lutheran Church in Murdo. They were blessed with two daughters Carissa Louise on September 8, 1981 and Caitlin Ade'le on June 15, 1988. Donna's family was her pride and joy. She was a devoted and loving wife and mother going above and beyond taking care of her husband and children and the rest of her family. She loved all of her nieces and nephews and holds a special place in many of their hearts especially her great nieces and nephews.

In May Donna finally got the title she had always wanted, Grandma. She was always there for anyone with her beautiful smile, a word of advice even if it wasn't what you wanted to hear, and her famous Donna hugs.

Donna is survived by her loving and devoted husband of almost 38 years, William "Bill" Eckert of Okaton; daughters Carissa Louise Alloway and husband Frank of Rapid City; and Caitlin Ade'le Brodrecht, husband Grady of Presho and granddaughter Quincey Ruzena Brodrecht; brother David Jorgensen and wife Kathy of Covington, TN; sisters Lorna Kittelson and husband Steve of Brooklyn Park, MN and Teresa Hatheway and husband Jerry of Murdo, SD; sisters-in-law Helen Oldenkamp of Omaha, NE; Freda Peters of Pierre, SD; Ruth Foote and Lois Quatier of Yankton, SD; Phyllis Filler and husband Lloyd of Winner, SD and Grace Schmitgen and husband Gary of Pierre, SD. She is also survived by her many beloved nieces and nephews and other kids she helped raise over the years. She was preceded in death by her parents Gary and Betty Jorgensen; sisters Margaret Jorgensen and Donna Jean Jorgensen in infancy; her father-in-law and mother-in-law Philip and Alvena Eckert; and niece Kayla Jorgensen.

NAA 2019 State Leadership Summit is March 4-5 in Kansas City

Dear South Dakota Auctioneers Association,

The 2019 State Leadership Conference will be held March 4-5, 2019, at the Embassy Suites KCI Airport in Kansas City, MO. We have a workshop: Developing and Managing Your Exceptional Board, planned for Monday. We will host solution circles on membership-related issues and another great session on technology for your session.

This year's event will also provide time for executive directors to meet and discuss their unique roles in associations. This meeting will take place on Sunday, March 4 from 2 - 5 p.m. at the Embassy Suites KCI Airport.

Each year is a new experience, so even if you or someone in your state has attended in the past, we hope you will check out this year's conference. You can register for this free event and make your hotel reservations at <https://bit.ly/2FqEMJP>. Please make your reservations before the hotel room block closes on February 9, 2019.

If you have any other questions, please contact Brandi McGrath Kong or Laina Gunsallus at the NAA at (913) 541-8084. You may also e-mail memberservices@auctioneers.org. They would be happy to assist you in any way possible. I look forward to seeing you in March!

Sincerely,



Tim Mast, CAI, AARE
President, National Auctioneers Association



2019 State Leadership Summit

Presented by the National Auctioneers Association
Monday and Tuesday, March 4-5, 2019
Embassy Suites - Kansas City International Airport

Monday, March 4

- 8:00am Welcome and Introductions
- 9:00am Workshop: Developing and Managing Your Exceptional Board - Hannes Combest, FASAE, CAE, National Auctioneers Association and Tim Mast, CAI, AARE, Tranzon Asset Advisors
- 10:15am Break
- 10:30am *Workshop Continued*
- 12:00pm Lunch
- 1:00pm Annual Convention Solution Circles - Membership (30 minutes per subject)
 - Recruitment
 - Retention
 - Young Professionals
 - Member Communications
 - Member Benefits
- 2:30pm Break
- 2:45pm *Solution Circles Continue*
- 4:15pm Program Concludes for the Day
- 5:30pm Manager Reception in Lobby
- 6:15pm Shuttles to Dinner
- 6:30pm Dinner

Tuesday, March 5

- 8:00am Technology for Your Association - Aaron Traffas, CAI, ATS, CES
- 9:15am Break
- 10:00am State of the NAA and Conference Debrief
- 11:00am Conference Concludes

2019 South Dakota Auctioneer's Association *BLACK HILLS STOCK SHOW BID CALLING CONTEST*

This year the Black Hills Stock Show Contest will be held January 27, 2019, at the Civic center in Rapid City SD at 2 p.m. We will be setting up that morning.

Each contestant will bring three items of their choice as they will sell their own items. We will be working in conjunction with the Central States Fair Foundation and will use some of their items for the finals which are picked prior to the contest.

This year we have a full slate of auctioneers from South Dakota, Wyoming, Nebraska, Minnesota, Montana and North Dakota. This will be an excellent contest to watch so don't miss this event during the Black Hills Stock Show. There will be a panel of five judges, cash awards, belt buckle/ring for the champion and plaques. A lot of time is put into this contest from the contestants, judges and all the volunteer help of ringing and clerking.

Thank you in advance and see you all in Rapid City, SD on January 27, 2019



2018 SDAA State Fair Bid Calling Contest

The SDAA State Bid Calling Contest was held in Huron, SD during the South Dakota State Fair on September 2, 2018 at the Dakotaland Stage. This year we probably had the best contest yet.

We had 20 contestants from South Dakota, North Dakota, Ohio and Nebraska. We appreciate our five randomly picked judges: Chris Owen, Val Jark, Marlin Fjelland, Rick Woehlhauff and Penny Millard. We'd like to take this time to say great big "Thank You" for doing this — this isn't an easy job to do. Our judges sit throughout the crowd. If anyone wants to judge, please let us know.

Again, this year we worked in conjunction with the South Dakota Youth Foundation. LaNell Quam and Nancy Swanson head this group up and continue to get great donations to be auctioned off by our past champions, Hall of Famers and our five finalists in the

competition. This year the South Dakota Youth Foundation made \$4135.00 to put towards the Youth in 4-H, FFA, FCCLA, and other Youth Groups in South Dakota.

The Arvon Taylor Memorial has been started through his daughter Michelle and Tim Mehlberg to help someone to go to auctioneer school. Arvon's Daughter Michelle gathers up items to be auctioned off for the money put into this fund. This year the Arvon Taylor fund made \$650.00. If anyone would like to help with this, you can contact the South Dakota Auctioneers Association.

Each contestant brings three items of their choice to be sold by them in the competition this money goes to the South Dakota Auctioneers Association to help with the sponsorship awards. This year the SDAA made \$2820.00.

This year the finalist was Clayton Keck of

St. Lawrence, SD; Dallas Hansen of Plainview, NE; Ted Souvignier of Canton, SD; Curt Littau of Winner, SD; Terry Moe of Watford, City ND.

Our Champion for the 2018 South Dakota Auctioneers Association State Fair Bid Calling Contest is Dallas Hansen of Plainview, NE. Dallas received a belt buckle, \$500.00 cash and plaque. First Runner up is Ted Souvignier of Canton, SD who received \$300.00 and plaque. Second runner up is Curt Littau of Winner, SD who received \$200.00 and plaque. Congratulations to all of them.

This year to tell you how tough judging was, there were 10 points spread between the top five people and 4 ½ points between the top three. If anyone wants to sponsor any of the awards for this contest or the Black Hills Stock Show Contest, get a hold of South Dakota Auctioneers Association.



2018 Champion Dallas Hansen of Plainview, NE.



2017 Champion Jared Sutton of Flandreau, SD with 2018 Champion Dallas Hansen of Plainview, NE



Winners of the 2018 SDAA State Fair Bid Calling Contest: 2nd Runner up Curt Littau of Winner, SD; 1st Runner up Ted Souvignier; 2018 Champion Dallas Hansen of Plainview NE



The 2018 State Fair Bid Calling Contest drew a huge crowd that filled the tent.



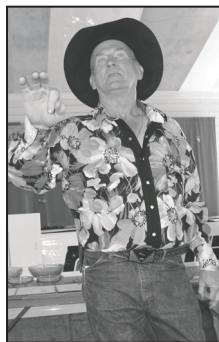
2018 Top 5 Finalists: Dallas Hansen of Plainview, NE; Terry Moe of Watford City, ND; Ted Souvignier of Canton, SD; Clayton Keck of St Lawrence, SD; Curt Littau of Winner, SD



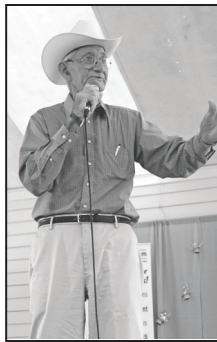
Tyler Meyers of
Rushsylvania, OH



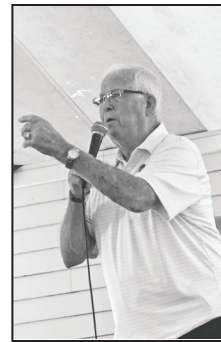
Brett Heath of
Colome, SD



2018-2019 President
Elect Ted Petral of
Chamberlain, SD



2004 Hall of Fame,
1979 Past President,
2011 People's Choice
Don Sweetner of
Worthing, SD



2007 Hall of Fame,
1995 Past President,
Darwin Fox of
DeSmet, SD



2017 Hall of Fame,
2005 Past President,
2000 SDAA State Bid
Calling Champion
Tom Souvignier of
Canton, SD



Tyler Stetson of
Corsica, SD



Ted Souvignier of
Canton, SD



Clayton Keck of
St. Lawrence, SD



Wyatt Schaak of
Wall, SD



Eli Pieper of Clark, SD



Ted Petrak of
Chamberlain, SD



Sam McCloud of
Hoven, SD



Cody Peterson of
Avon, SD



Jade Harper



Jayke Glanzer of
Dolton, SD



Curt Littau of
Winner, SD



Nick Scarbrough of
Mansfield, SD



Don Curtis of
Mitchell, SD



Shane McCloud of
Arlington, SD



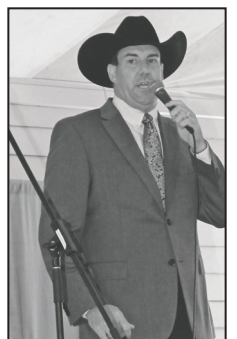
Dallas Hansen of
Plainview, NE



Ken Wintersteen of
Olivet, SD



Brad Veurink of
Corisca, SD



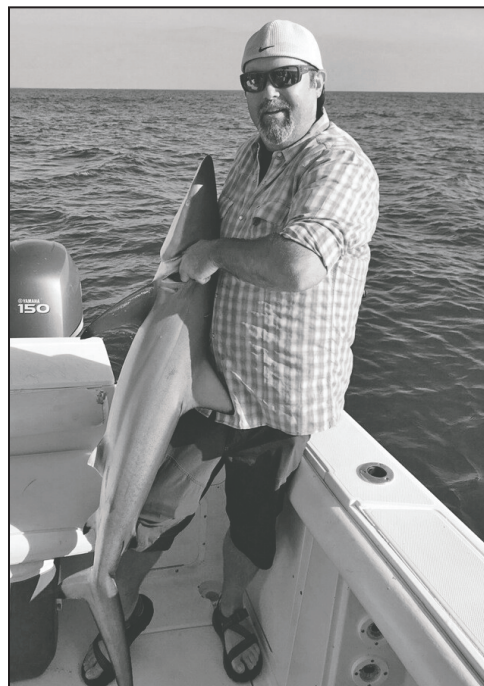
Terry Moe of Watford
City, ND

FISH TALES

SDAA members took in the sights — and a few big fish — offshore while in Jacksonville for the NAA Conference and Show



Members Ken Girard of Wakonda, SD, Ryan Wieman of Sioux Falls, SD & Ben Meyer of Huron, SD on a morning of deep sea fishing off the Coast of Jacksonville, FL during the NAA Conference & Show.

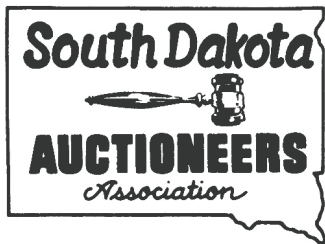


Mark Musser, Musser Brothers Auction of Cody Wyoming with a black tip shark off the coast of Jacksonville, FL NAA Conference.



Ryan Wieman of Sioux Falls, SD with a Spanish Mackerel off the coast of Jacksonville, FL at the NAA Conference.





SERVING THE BLACK HILLS AREA SINCE 1923

BRADEN

REAL ESTATE & AUCTIONS

www.bradeenauction.com
E-mail: ronbraden@realestatecenters.com



14 WEST MT. RUSHMORE ROAD
P.O. BOX 686 • CUSTER, SD 57730



RON BRADEN, CAI
Owner/Auctioneer/Broker
(605) 673-2629
HOME: (605) 673-4087
CELL: (605) 381-2629
FAX: (605) 673-2620



SDAA

SELL THE AUCTION WAY
WITH A MEMBER OF THE
SOUTH DAKOTA AUCTIONEERS
ASSOCIATION

SUTTON AUCTION

LAND - REAL ESTATE - AUCTIONS of all types
1116 N. WEST AVE. SIOUX FALLS, SD 57104

Business: 605-336-6315

Home: 605-997-3025,

Flandreau, SD

www.suttonauction.com

David Wilson

CAI / AARE

Owner/Broker/Auctioneer

Cell (605) 490-9959
Office (605) 347-7579
FAX (605) 347-7596

Dave@SturgisSD.comwww.SturgisSD.com

990 Main St.
Sturgis, SD 57785

Specializing in Real Estate Auctions,
Farm & Ranch, Commercial, and Rally
Vending Properties

For all your auction needs...

- Bid Cards • Clerking Sheets
- Lot Tags • Stickers • & More!



PERFORMANCE PRINTING, INC.

P.O. Box 1494, Columbus, NE 68602-1494

1-800-272-5548

perform@megavision.com • www.auctionbidcards.com

Your full service auctioneering, clerking, ringman
and order buying services.

For your next sale, call:

VAL & DAWN LUCKETT & SONS
605 539-9281 cell 605 770-2981

37859 234th St.
Wessington Springs, SD 57382

Collectors Journal

Auction & Collectors Newspaper for America



P.O. Box 720, 108 E 5th St.

Vinton, Iowa 52349-0720

319-472-4763 ext. 213

Fax 319-472-3117

auction@collectorsjournal.com

Call Rita today!

www.collectorsjournal.com

Souvignier Real Estate & Auctions
210 E. 5th • Canton, SD 57013
www.souvignierauctions.com



TOM SOUVIGNIER TED SOUVIGNIER

Auctioneer & Appraiser

Selling Residential and Agricultural Real Estate

Farm, Commercial and Household Personal Property

Office (605) 987-2404 Res. (605) 987-2904

Tom Email: tsouvignier@iw.net
Tom Cell: (605) 660-0421

Ted Email: tedsouvignier@hotmail.com
Ted Cell: (605) 660-3962

ADVERTISE IN "LOUD & CLEAR"!

Advertising rates are as follows:

Business Card size: \$20 per issue.

1/4 page: \$40 per issue.

1/2 page: \$60 per issue.

Full page: \$100 per issue.

If you would like a business card ad, please send a CLEAN
business card. Ads will be invoiced following publication.

SDAA, Family and Friends Host Benefit for Donna Eckert

In September, South Dakota Auctioneers Association along with friends and family served over 500 people that came out to support the Eckert Family. Donna Eckert was diagnosed with cancer and had surgery during our convention in June. Between her SDAA family and her own family and friends, we put together a benefit, gun raffle, silent and live auction serving over 500 people and raising over \$40,000.00. Donna lost her battle a couple of weeks after her benefit. All who attended cherished spending time with her. Donna was always willing to help with anything asked of her. Bill and Donna Served as President and First Lady of the South Dakota Auctioneers Association State Convention June 2013.



South Dakota Auctioneers Association member Bill and Donna Eckert's family are shown at the benefit. Front row, left to right are: Grady & Caitlin Brodrecht of Presho, SD; Donna Eckert of Okaton, SD holding Quincey Brodrecht. Pictured in the back row, left to right are: Carissa & Frank Alloway of Rapid City, SD and Bill Eckert of Okaton, SD.

Benefit for Donna Eckert Family



Pictured left to right are: Tom Souvignier - Souvignier Real Estate & Auction Canton, SD; Marlin Fjelland - Marlin Fjelland Auctioneering Clark, SD; Val Jark - Jark-Worlie Auction Company Aberdeen, SD; Ted Petrak - Petrak Auctions Chamberlain, SD; Ron Volmer - Presho Livestock Presho, SD; Val Luckett - Luckett Auction Service Wessington Springs, SD; Justin Dean - Dean & Edwards Artesian, SD.

Shown left to right are: Clerks - Morgann Lies with Dacotah Diamond Auctions St. Lawrence, SD; Michelle Thompson & Josh Luckett with Luckett Auction Service Wessington Springs, SD; Pam Petrak with Petrak Auctions Chamberlain, SD. Not pictured Lori Dean with Dean & Edwards Artesian, SD.



A Big group of Donna Eckert's Family took time for a picture- Pictured in the front row, second from right is South Dakota Auctioneer Association member Bill Eckert holding his and Donna's granddaughter Quincey Brodrecht, four- months-old.



South Dakota Auctioneers Association
37859 234th St.
Wessington Springs, SD 57382

FIRST
CLASS
MAIL

The Town & Country SHOPPER
609 5th Avenue, Brookings • (605) 692-9311 • Email: Shopper@Brookings.net
20,000+ Weekly Circulation to 20+ Towns!
Complete coverage to Brookings County and parts of 6 other counties.
Delivered weekly via the U.S. Postal Service.
Check out our e-editions * Family owned and operated for over 45 years
Visit Our Website www.townandcountryshopper.net
Like us on FACEBOOK for Area Events and Sales!

The **Auction Pages.com**  **Livestock Auction Pages.com**
www.theauctionpages.com www.livestockauctionpages.com
www.sdauctions.com
Let us share your next auction with the world!
Justin Dean 605.999.4239 | Lori Dean 605.999.4217
Shanda Feistner 605.999.1674 | Kelbi Dean 605.999.8812
Email: sdauctions@santel.net
Owned/Operated by: Dakota Web Design, Inc.
40942 234th Street • Artesian, SD 57314

MARLIN T. FJELLAND
Auctioneer
16783 421st Ave.
Clark, South Dakota 57225-5804
605-532-5135 or Cell 605-228-8822
Auctions & Auction Sale Services & Advertising
Real Estate - Farm - Livestock - Antique - Household
NAA South Dakota Real Estate License #105 

ECKERT AUCTION 
William P. "Bill" Eckert
25721 237th St. • Okaton, SD 57562
(605) 843-2845 • Cell: (605) 685-8715
South Dakota Real Estate License #9889
"A FULL-SERVICE AUCTION COMPANY"