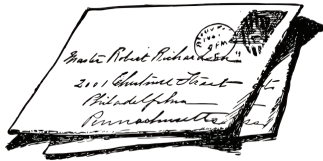




THE VOICE OF THE  
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Auctioneers  
Association**

**FEBRUARY 2017**

[www.sdaa.net](http://www.sdaa.net)



## A letter from the SDAA President

Well, to start out, thank you to 2016 champion Dace Harper, Randy Owen and Bill and Donna Eckert, Carissa Eckert Alloway and Caitlin Eckert for helping at the Black Hill Stock Show Bid Calling Contest.

This contest was awesome and what a close call. We usually only take three into the finals but had to take four as we had a tie. Thanks to all the judges and the crowd for being such good bidders. Thanks to all the contestants for making the trip on ice and we have a great group of young auctioneers coming up in the profession.

The Central States Fair Foundation had a lot of great items for us to sale. Hats off to a fine group of people. Congratulations to 2017 champion Casey Perman, first runner up Ted Souvignier, and second runner up Brad Veurink. You all did an outstanding job in this contest. Nice to see this kind of turnout.

Convention is coming together really well and we have put in the agenda for convention with the phone number to call ahead and book your rooms at the Holiday Inn in Spearfish 800-999-3541 or online [www.holiday-inn.com/spearfishsd](http://www.holiday-inn.com/spearfishsd) and using group code as AUC to get our rates. For those coming in on Wednesday night we will have the hospitality room open.

I am sure everyone is getting busy booking auctions but hope you have block out these dates to attend convention. If you have a concerns of any kind for our annual general membership meeting please get on the agenda as we will have limited time. Don't forget to pay your dues.



**2016-2017 SDAA  
President Val Lockett  
Wessington Springs, SD.**

Hope to see you all at the 2017 South Dakota Auctioneers convention in Spearfish SD June 8-10th

Safe travels

Val Lockett

2017 SDAA President

### **2017 South Dakota Auctioneers Association Convention**

June 8-9 -10, 2017

Host Hotel: Holiday Inn- Convention  
Center, Spearfish, SD 800-999-3541

Call & Make Your Reservations Early!

Cut Off Date: May 8th, 2017 \*At that  
time remaining blocked rooms will  
be released.

### **Upcoming Events:**

June 8, 9, 10 2017 SDAA State  
Convention Spearfish SD Presi-  
dent Val Lockett

July 11-15 2017 International  
Auctioneer Conference and Show,  
Columbus, Ohio

September 3, 2017 SDAA State  
Bid Calling Contest Huron SD  
along with SD Youth Foundation  
Auction

### **New Members:**

Our Membership is up to 140 and  
we would like to thank everyone  
who has already paid their dues  
and to a few that paid in advance.  
Please remember your dues are  
due in June and it shows you on  
you address label above your  
name.

We welcome Tyler Meyers,  
Rushsylvania, OH to the associa-  
tion.

# LOUD and CLEAR



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## Multi-faceted Joanna Larsen will be convention speaker

Joanna Larsen will be one of our CE class speakers this year. She will present her 3 hours of education on Friday June 9, 2017



Joanna is an expert in the areas of lawsuit protection, tax reduction, and estate planning. She has been training audiences throughout the country on aspects of financial literacy since 2005.

Joanna is a successful entrepreneur who has also taught at public and private schools. Communication and teaching have been her forte and business a passion. Joanna competed in beauty/scholarship pageants and claimed the crown of Miss Utah Valley, Miss Utah County, 1st runner up to Miss Utah and 1st runner up to Miss National Sweetheart. Joanna started working on a non-profit, "Leaders Thru Literacy" in which she aims to spread her love of reading and leadership skills. She is a USTA tennis player, avid skier, and writer.

## Convention speaker will touch on legal aspects affecting the auction industry

George Michak has been practicing law for nearly thirty years.

His areas of practice include: auction law; general corporate and business matters; commercial transactions; administrative law; professional licensing; economic development financing and incentives; commercial and appellate litigation; oil and gas; real estate; and land use.



George has a dedicated auction law practice, regularly representing auctioneers and auction companies on all legal aspects affecting the auction industry, including: contracts; litigation; administrative law; licensing and disciplinary matters; online auctions; intellectual property; business purchases and sales; land use; real estate; environmental issues; oil, gas, and mineral rights; federal and state restrictions on the sale of certain property (including taxidermy and firearms); sales tax; Uniform Commercial Code; succession planning; ethics; best practices; and risk management. Recognizing the significant impact of technology on the auction industry (and on the law as it relates to the auction industry) George monitors technological and legal developments affecting the industry. George also helps auctioneers and auction companies identify, manage, and reduce risk while educating sellers and buyers and protecting commissions, premiums, and fees.

George also has a strong background in corporate and business law, economic development financing, commercial litigation, administrative law and professional licensing, oil and gas, and real estate and land use.



## *South Dakota Auctioneers Association Black Hills Stock Show Bid Calling Contest*

The fourth annual Black Hills Stock Show Bid Calling Contest was held January 29, in Rapid City SD. This event continues to grow every year. This year we had 19 contestants ranging from the ages of 18 to 87 years old.

Our slate of contestants included Curt Littau, Carter, SD; Austin Thayer, Martin, SD; Sam McCloud, Hoven, SD; Justin Biesheuvel, Gillette, WY; Nick Stormo, Hayti, SD; Tyler Myers, Rushsylvania, OH; Brad Veurink, Corisca, SD; Eli Pieper, Clark, SD; Michael Nichols, Flager, CO; Clayton Keck, St. Lawrence, SD; Tanner Hewitt, Sturgis, SD; John Costello, Sundance, WY; Jon Millar, Sturgis, SD; Ted Souvignier, Canton, SD; Casey Perman, Glenham, SD; Bob Penfield, Bowman, ND; Brett Heath, Colome, SD; Alec

Whipple, Parmelee, SD; Jacob Lolley, Murdo, SD.

This was one of the closest bid calling contest. The scores were very close normally only taking three into the finals we had to take four as there was a tie.

Making the final round where there first set of scores do not count was Ted Souvignier, Canton, SD, Brad Veurink, Corisca, SD, Casey Perman, Glenham, SD and Justin Biesheuvel, Gillette, WY. The finals also had a five point spread for points.

Thanks to our judges for having to decide this, they did a fine job again this year. This year the champion buckle, plaque and \$500.00 went to Casey Perman, Glenham, SD. Casey has

the opportunity to travel to Columbus, OH and compete in the IAC championship in July. First runner up plaque and \$300.00 goes to Ted Souvignier, Canton, SD, second runner up plaque and \$200.00 goes Brad Veurink, Corisca, SD.

Also a very big thank you to MC, 2016 champion Dace Harper, Faith, SD, SDAA member and past president Bill and Donna Eckert, Caitlin Eckert, Carissa Alloway, past president Randy Owen, 2017 president Val Luckett and all the contestants for everything you do. Plus thanks to the great crowd for coming out and supporting this event with proceeds going to the South Dakota Auctioneers Association and Central States Fair Foundation. Congratulations to all the contestants. You all are winners.



2017 Black Hills Stock Show Bid calling Champion Casey Perman, Glenham SD (center) MC 2016 Champion Dace Harper, Faith, SD (left) and 2017 SDAA President Val Luckett, Wessington Springs, SD.



Finalists, Ted Souvignier, Canton, SD, Justin Biesheuvel, Gillette, Wyoming, Casey Perman, Glenham, SD and Brad Veurink, Corisca, SD.



Back L to R: Brett Heath, Ted Souvignier, Alec Whipple, Tyler Myers, Clayton Keck, Dace Harper (Block) Jon Millar, John Costello, Casey Perman, Bob Penfield, Nick Stormo, Tanner Hewitt Front L to R: Eli Pieper, Curt Littau, Jake Lolley, Justin Biesheuvel, Austin Thayer, Sam McCloud, Michael Nichols, Brad Veurink





Tyler Myers Rushsylvania Ohio



Second runner up Brad Veurink (center), MC 2016 Champion Dace Harper Faith, SD (left) and 2017 SDAA President Val Lockett, Wessington Springs, SD.



2017 president Val Lockett Wessington Springs, Taking bids



First runner up Ted Souvignier (center), MC 2016 Champion Dace Harper, Faith, SD (left) and 2017 SDAA President Val Lockett, Wessington Springs, SD.



Caitlin Eckert Presho SD & Donna Eckert Okaton SD Clerking and Cashiering



Carissa Eckert Alloway, Rapid City, SD clerking the auction.





SDAA past president Bill Eckert, Okaton, SD.



Contestants waiting their turn to auction.



Nick Stormo, Haytil, SD, getting support from his daughter, Kendra.



Past president Randy Owen, Watertown, SD holding donated guitar

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Contestants waiting their turn to auction



Contestants helping taking bids and working the crowd.



SDAA member and judge Doug Diettrle, Meadow, SD



SDAA Hall of Fame and contestant Bob Penfield, Bowman, ND with family members.



Hall of Fame member (right) Dale McPherson and his wife, Dorothy, Rapid City, SD enjoying the contest.



Tyler Myers, Rushsylvania, Ohio.





Jake Lolley Murdo SD



Michael Nichols Flager CO



Bob Penfield Bowman ND



Ted Souvignier Canton SD



Brad Veurink Corisca SD



Clayton Keck St Lawrence SD





Tanner Hewitt Sturgis SD



Nick Stormo Hayti, SD



Austin Thayer Martin SD



Curt Littau Carter SD



Justin Biesheuvel Gillette Wyoming



Casey Perman Glenham SD





John Costello Sundance WY



Alec Whipple Parmelee SD



Jon Millar Sturgis SD



Brett Heath Colome SD



Eli Pieper Clark SD



Sam McCloud Hoven SD



# 2017 South Dakota Auctioneers Association Convention Agenda June 8-9 -10, 2017

Host Hotel: Holiday Inn- Convention Center, Spearfish, SD 800-999-3541

Call & Make Your Reservations Early! Cut Off Date: May 8<sup>th</sup>, 2017

**\*At that time remaining blocked rooms will be released.**

**Wednesday June 7, 2017 - *Room 104 Pool side*: 7:00 PM - ?? Hospitality Room (For Early Arrivals) – Hospitality Room**

## **Thursday, June 08, 2017**

**10:30 AM – 11:30 AM – Canyon Room- SDAA Board of Directors Meeting (lunch ordered in)**

**11:30 AM – 5:00 PM - Convention Registration – Spearfish Convention Center Foyer**

**1:00 PM – 4:00 PM – Willow Room – 3 Hours CE Classes –**

**1:30 PM – 4:00PM – LADIES “KICK-OFF SOCIAL” – Depart from Convention Center Foyer**

**4:00 PM – ?? - Room 104 Hospitality Room**

**5:00 PM – Cottonwood Room- Fun Auction Hosted by the 2016 SDAA Bid Calling Champion Lewis Reuer. Social Hour starting at 5:00; “Mexican Fiesta” starting at 6:00**

Fun Auction to follow

*\*Fun Auction Begins – 7:00pm*

## **Friday, June 9, 2017**

**8:00 AM – 12:00 PM – Convention Registration – Spearfish Convention Center Foyer**

**8:00 AM – 11:00 AM – Willow Room – 3 Hours CE Class**

**11:00 AM – 1:30 PM – SDAA General Membership Meeting & “The Dagwood Buffet”**

**10:00 AM – 4:30 PM – Spruce Room: Ladies” Sip N Paint” held at the Convention Center**

**1:30 PM – 4:30 PM – Willow Room – 3 Hours CE Class –**

**4:30 PM – ?? - Room 104 Hospitality Room**

**6:00 PM – Cottonwood Room – SDAA Annual Banquet: Social hour 6:00 PM; Meal at 7:00 PM; Awards Presentation & Induction of New Officers**

## **Saturday, June 10, 2017**

**8:00 AM – 11:00 AM – Willow Room – 3 Hours CE Classes –**

**HOPE YOU ENJOYED THE 2017  
SOUTH DAKOTA AUCTIONEERS CONVENTION  
2018 South Dakota Auctioneers Association Convention  
June 14, 15 & 16, 2018 ( Note Weekend Change)  
President Ben Meyer**





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